

Central Unified  
4605 N. Polk Avenue  
Fresno CA 93722

(559) 274-4700

FAX: ( )

cc: Anita L.  
cc: Tatum T.

Purchase Order No.

The number below MUST appear  
on all invoices, pkgs., etc.

190073

P.O. Date: 07/01/2018

Req Date:

Invoice To:

Ship Prepaid To:

.CENTRAL UNIFIED SCHOOL DISTRICT 7600 - CENTRAL USD OPERATIONAL S  
ACCOUNTS PAYABLE(559-274-4700) C. LOMELI 559-275-9560x71201  
4605 N POLK 4200 N. GRANTLAND  
FRESNO CA 93722-5334 FRESNO CA 93723-0000

TO:

VE# 11767 FAX# ( ) - Phone# (559) 475-6805

EAGLE SHIELD PEST CONTROL INC.  
4041 N FRESNO ST #104  
FRESNO CA 93726

Remit To:

EAGLE SHIELD PEST CONTROL INC.  
4041 N FRESNO ST #104  
FRESNO CA 93726-

Quantity Ordered	Unit of Measure	Description of Articles or Service	Unit Price	Total Cost
12	Mos.	District- Pest Control Services District Wide  "FIXED PAYMENT SCHEDULE" - NO RECEIVER REQUIRED INVOICE NOT TO EXCEED PO AMOUNT **FREIGHT DELIVERIES BY APPT ONLY** DELIVERIES NOT SHIPPED TO "SHIP PREPAID" ADDRESS ABOVE WILL BE REFUSED. PO SUBJECT TO TERMS AND CONDITIONS AVAILABLE AT <a href="http://www.centralunified.org">www.centralunified.org</a>  NOTE: VENDOR MUST CHECK-IN AT MAIN OFFICE  PO VALID UNTIL JUNE 30, 2019	\$4,060.00	\$48,720.00
			Sub Total:	\$48,720.00
			Discount:	\$0.00
			Tax:	\$0.00
			P.O. Total:	\$48,720.00

Requested By:

District

Authorized By:

tt

Requisition #:

None

Fu---Re---Y-Gl---Fn---Ob-----Si--RP---Mg  
0100-00000-0-0000-8100-550006-000-0502-7500

Amount  
\$48,720.00

1. If unable to fill order or invoice exactly in accordance with description, unit and price hereon, do not ship. Advise us.

2. If price is omitted on order it is agreed that your price will be the lowest prevailing market price.

3. Orders not received on date specified may be cancelled by us.

4. Goods subject to our inspection on arrival.

5. There must be a separate invoice for each purchase order.

6. On orders F.O.B. Shipping Point prepaid shipping charges, add to invoice, and attach paid freight bill as evidence of prepayment charges.

7. All materials, supplies and equipment must comply with requirements of the California Occupational Safety and Health Act and all electrical equipment must comply with the wiring requirements.

Approved

JUL 18 2018



6/27/18

**Principal Office**  
4041 N. Fresno St., #104  
Fresno, CA 93726  
559-475-6805  
[eagleshieldpc@ymail.com](mailto:eagleshieldpc@ymail.com)  
PR 7017

June 25, 2018

Central Unified School District  
Attn: Royce Hansen  
4605 N. Polk  
Fresno, CA 93722

**RE: Pest Control Services**

Mr. Hansen,

Thank you for allowing EagleShield Pest Control to submit this proposal for your comprehensive Integrated Pest Management (IPM) program (See page 4). As per our conversation, it is our desire to provide an IPM program to the list of addresses attached (See page 5). We will also provide treatment as needed for the following pests: ants, earwigs, spiders, cockroaches, bees/wasps, crickets, fleas, mice/rats, gophers and squirrels. Other problems that may occur, such as birds (entry point and basic exclusion only will be **included**), bats, bee hive removal, and nuisance wildlife, will require a bid to be approved prior to any other work being done.

Each monthly service at every site will include:

1. Inspection of all food areas.
2. Sanitation reports listing any findings and recommendations.
3. Monitoring of abnormal pest activity.
4. Communication with grounds department.
5. Trapping and exclusion when necessary.
6. Application of pesticides when needed.
7. A binder left on the premises which will include the appropriate documentation.

Monthly Fee: **\$145 per site (28) = \$4,060**

***Nuisance Wildlife Trapping: \$150 per trap set/\$50 per animal removed***

Initial Fee: **WAIVED** – (This would include treatment of all sites over summer break).

Should you or anyone else, have any questions, please don't hesitate to contact me.

Sincerely,

Andrew Klann  
Customer Relations  
(559) 217-5330 (cell)

**APPROVEDx** \_\_\_\_\_ **Date:** \_\_\_\_\_

REVIEWED BY:



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### **Qualification/Experience:**

We are very familiar with the "Healthy Schools Act" and carefully consider the best Integrated Pest Management (IPM) program for each site. We have overseen the IPM program for Porterville Unified School District (24 sites) since 2007, Sanger Unified School District (21 sites), as well as Kings Canyon Unified (24 sites), and can provide a letter of recommendation upon request. We have also worked with Tulare County Office of Education on numerous occasions regarding a few of their sites (some are shared with PUSD).

All of our technicians have worked in and around schools, daycares and sensitive contracts for quite some time. We've been able to glean from these experiences and have put together a comprehensive program that's customized for each client.

All of our technicians are licensed and regulated by the Structural Pest Control Board and Department of Pesticide Regulation. Superior training means superior results. Each technician and inspector completes comprehensive computer-based, classroom and field training. They are continually updated through conferences, workshops, and monthly training sessions assuring you quality of service.

Our company is registered with the DIR. 17-18 # 1000049007

### **Fee Schedule/Structure:**

Fees provided in this proposal are based on estimated man-hours and pesticides/rodenticides that will potentially be used at each respective site. It is our desire that each invoice will be remitted net 30.

We understand that in dealing with a school district, flexibility can be very important. Our availability can range from early mornings to late nights and from weekends to holidays. We are willing and ready to do whatever we can to remedy a pest problem.

We are submitting this proposal for the control of general pests, as well as gophers and squirrels. *Birds, bats, and nuisance wildlife may incur additional fees and, or, require a bid, "if" excessive time or materials are needed.*



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## Method/Plan:

Pests will be managed to:

- Reduce any potential human health hazard or to protect against a significant threat to public safety.
- Prevent loss or damage to school resources, structures or property.
- Prevent pests from spreading to the community or to plant and animal populations beyond the school site.
- Enhance the quality of life for students, staff and others.

The level of pest control and the method of pest management to be considered are as follows:

- Non-Chemical prevention of pest populations using methods such as sanitation, exclusion and cultural methods.
- Application of pesticides only “as needed” to correct verified problems.
- Selection of the least hazardous methods and materials that are effective for the control of targeted pests.
- Precision targeting of pesticides to areas not contacted or accessible to the children, faculty and staff.

We are also registered to administer Fumigation treatment to sites that have an ongoing issue with gophers and squirrels and will provide a Fumigation Management Plan to do so. We have been very effective with the FMP programs we currently have in place at our schools.

Monitoring, identifying, diagnosing, and administering target-specific prescriptions are the foundation of our pest control practice supporting the safe elimination of pest problems while providing protection from future occurrences.

We take pride in offering the most creative pest control solutions. We use the safest products and techniques performed by licensed technicians who have elevated the word "exterminator" by undergoing continuous training and licensing and demonstrating a commitment to the environment.

Electronic updates for services performed including reports and chemicals used will be 'real time' accessible once the technician has performed the job. Central Unified will also have a secure portal to login to accessing previous services, account balances, setting preferences, and more.



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## SERVICE FOR

## LOCATION

1. Maintenance Shop	4605 N Polk, Fresno
2. Admin/Annex/Food Storage	5652 W Gettysburg
3. Transportation Department/Stadium	4200 N Grantland, Fresno
4. Print Shop	2937 N Grantland, Fresno
5. Warehouse	4203 W Alamos #110, Fresno
6. Central West High	2045 N Dickenson, Fresno
7. Central East	3535 N Cornelia, Fresno
8. Pershing Continuation High	855 W Nielsen, Fresno
9. Pathway Community Day	11 S Teilman, Fresno
10. Glacier Point Middle	4055 N Bryan, Fresno
11. Rio Vista Middle	6240 W Palo Alto, Fresno
12. Elcapitan Middle	4443 W Weldon, Fresno
13. Houghton-Kearney K-8 ✓	8905 W Kearney, Fresno
14. C.L.A.S.S.	2698 N Brawley, Fresno
15. Biola-Pershing Elementary ✓	4885 N Biola, Fresno
16. Harvest Elementary ✓	6514 W Gettysburg, Fresno
17. McKinley Elementary ✓	4444 W McKinley, Fresno
18. Polk Elementary ✓	2195 N Polk, Fresno
19. Riverbluff Elementary ✓	6150 W Palo Alto, Fresno
20. Madison Elementary ✓	330 S Brawley, Fresno
21. Roosevelt Elementary ✓	2600 N Garfield, Fresno
22. Herndon Barstow Elementary/Grds. Shop ✓	6265 N Grantland, Fresno
23. Saroyan Elementary ✓	5650 W Escalon, Fresno
24. Liddell Elementary ✓	5455 W Alluvial, Fresno
25. Steinbeck Elementary ✓	3550 N Milburn, Fresno
26. Tilley Elementary ✓	2280 N Valentine, Fresno
27. Teague Elementary ✓	4725 N Polk, Fresno
28. WAC	10950 W McKinley, Fresno





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PR 7017

June 4, 2018

Central Unified School District  
Attn: Royce Hansen  
4605 N. Polk  
Fresno, CA 93722

**RE: Pest Control Services**

Dear Mr. Hansen,

We would like to thank you for considering EagleShield Pest Control as a vendor. We know your time is valuable, but would like to briefly give you a description of our company and the services we provide.

EagleShield Pest Control Inc. is a locally owned and operated company willing and ready to handle all of your pest control needs. Our principal office is located in Fresno, CA, with branch offices in southern and northern California. EagleShield Pest Control has serviced the central valley for over 10 years with experience in: property management, school districts, government contracts, industrial properties, residential properties, and much more.

**We can control, remove, exclude or exterminate the following:**

- |           |                         |                  |
|-----------|-------------------------|------------------|
| • Roaches | • Gophers and Squirrels | • Carpet Beetles |
| • Ants    | • Fleas                 | • Silverfish     |
| • Spiders | • Ticks                 | • Bees and Wasps |
| • Rodents | • Earwigs               | • Wildlife       |
| • Birds   | • Bedbugs               | • And More       |

We are confident that given the opportunity you will be very pleased with our knowledge, customer service, and promptness. We look forward to proving that to you. Should you or anyone else have any questions, please don't hesitate to contact us. Also, here are phone numbers for the IPM coordinators at the school districts we currently do. We encourage you to contact them with any questions about us and our services. Thank you!

Raul Magana (IPM Coordinator, Porterville Unified) – (559) 333-4687  
Marcello Rosales (IPM Coordinator, Sanger Unified) – (559) 351-3637  
Jesus Mendoza (IPM Coordinator, Kings Canyon Unified) – (559) 318-0174

Sincerely,

Andrew Klann  
Customer Relations  
(559) 217-5330(cell)