

**SOLE SOURCE
NON-COMPETITIVELY BID CONTRACT JUSTIFICATION**

In accordance with State requirements (California Education Code 1640 for Procurement Purchase and Public Contracts 20651) all orders over \$50,000 must be competitively bid, unless the order is justified as a "Sole Source", as described in Public Contract Code Section for 3400. Therefore, the justification provided should be sufficiently detailed to satisfy an audit review.

School District: Central Unified School District
Department: Transportation Office

Contact Name: Robert Morse
Title: Director Transportation
Phone: 559.297.9734
Email: rmorse@centralusd.k12.ca.us

Street Address: 4605 N. Polk Ave.
City, State, Zip: Fresno, CA 93722

Type of Purchase: All-Electric School Bus

Description and unique characteristics of the item(s) I am requesting are:

- New 2016 OEM Type-C all electric school bus
- 75 to 100 mile range
- Eligible for CA Air Resources Board - HVIP funding
- One piece composite roof
- One piece composite side body panels
- 102" overall width

The companies I contacted and brands:

- Bus West, Thomas Bus Company
- A-Z Bus Sales, Blue Bird Bus Corporation,
- Creative Bus Sales, IC Bus - Navistar, Inc.
- First Priority Bus Sales

I have confirmed the research results for "Sole Source" requirements and am requesting the purchase of the vehicle listed below as a "Sole Source" because my research confirms there is only one vendor in the United States that offers a new OEM Type-C all electric School Bus with unique characteristics as listed above.

- **Make:** Lion Bus Type C
- **Model:** 2016 eLion electric 100-mile range school bus
- **Dealer/Vendor:** First Priority Bus Sales

Signature: _____ **Date:** June 22, 2016



A member company of



First Priority Bus Sales

1627 Army Court
Stockton, CA 95206
www.firstpriorityglobal.net/bus-sales
Office: 209.939.0405
Fax: 209.939.0545

Central Unified School District
Transportation Department
4605 N. Polk Ave.
Fresno, CA 93722

June 22, 2016

To Whom It May Concern:

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The Purchase under consideration by the prospective customer, Central Unified School District, is a 100-mile range, Type C, all-electric school bus manufactured by Lion Bus Company.

Accordingly, the dealer, First Priority Bus Sales (FPBS), confirms that FPBS is the sole source provider in North America for an all-electric Type C school bus that fits the following description and unique characteristics, as requested by Central Unified School District.

- New 2016 OEM Type-C all electric school bus
- 75 to 100 mile range
- Eligible for CA Air Resources Board - HVIP funding
- One piece composite roof
- One piece composite side body panels
- 102" overall width

Sincerely,

Robert Lupacchino

Robert Lupacchino
Chief Operating Officer
First Priority Bus Sale
First Priority GreenFleet
