



Region XIV Education Service Center

1850 Highway 351
Abilene, TX 79601-4750
325-675-8600
FAX 325-675-8659

Monday, August 1st, 2016

SYNNEX Corporation
ATTN: Ed Somers
39 Pelham Ridge Drive
Greenville, SC 29615

Dear Ed:

Region XIV Education Service Center is happy to announce that SYNNEX Corporation has been awarded an annual contract for Cloud Collaboration and Storage Services based on the proposal submitted to Region XIV ESC.

The contract is effective immediately and will expire on August 31st, 2019. The contract can then be renewed annually for an additional two years, if mutually agreed on by Region XIV ESC and SYNNEX Corporation.

We look forward to a long and successful partnership underneath this contract.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

A handwritten signature in black ink that reads 'Ronnie Kincaid'.

Ronnie Kincaid
Region XIV, Executive Director



July 21, 2016

NCPA
Region 14 Education Service Center
1850 Highway 351
Abilene, TX 79601

Re: Request for Proposal (RFP) for Cloud Collaboration and Storage Services

Dear Sir/Madam:

SYNNEX Corporation sincerely appreciates the opportunity to propose an innovative program utilizing our tier one Original Equipment Manufacturers' (OEM) solutions, authorized and proven reseller/integrator partners, and world-class program management. This document, along with the additional material and attachments, represents our formal response to this RFP.

SYNNEX is offering competitive discounts for a number of OEMs. In addition to these discounts, additional quantity discounts and/or best available promotional discounts may apply.

The SYNNEX team recognizes the value that your program brings to your customers who procure through NCPA contract and we look forward to building an effective program yielding an efficient procurement path for your contract. We will leverage our proven network of order fulfillment partners to grow this program with incremental revenue currently utilizing other contract vehicles. We look forward to building a long-term partnership with NCPA.

We will be pleased to answer any questions as you review and consider the merits of our response.

Sincerely,

A handwritten signature in black ink, appearing to read "E.W. Somers". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

E.W. Somers
SYNNEX Corporation – Director, Public Sector
Tele (864) 349-4374
Cell (864) 230-9730
Fax (510) 360-6532
E-mail eds@synnex.com

39 Pelham Ridge Drive, Greenville, South Carolina 29615

Tele: 864.349.4374

Fax: 510.360.6532

E-mail: eds@synnex.com

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Tab 1 – Master Agreement

General Terms and Conditions

- ◆ Customer Support
 - The vendor shall provide timely and accurate technical advice and sales support. The vendor shall respond to such requests within one (1) working day after receipt of the request.

- ◆ Assignment of Contract
 - No assignment of contract may be made without the prior written approval of Region 14 ESC. Purchase orders and payment can only be made to awarded vendor. Awarded vendor is required to notify Region 14 ESC when any material change in operation is made.

- ◆ Disclosures
 - Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
 - The respondent affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

- ◆ Renewal of Contract
 - Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 14 ESC and the vendor.

- ◆ Funding Out Clause
 - Any/all contracts exceeding one (1) year shall include a standard “funding out” clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity’s current revenue only, provided the contract contains either or both of the following provisions:
 - Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract.

- ◆ Shipments (if applicable)
 - The awarded vendor shall ship ordered products within seven (7) working days for goods available and within four (4) to six (6) weeks for specialty items after the receipt of the order unless modified. If a product cannot be shipped within that time, the awarded vendor shall notify the entity placing the order as to why the product has not shipped and shall provide an estimated shipping date. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.

◆ Tax Exempt Status

- Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.

◆ Payments

- The entity using the contract will make payments directly to the awarded vendor or their affiliates as long as written request and approval by NCPA is provided to the awarded vendor.

◆ Adding authorized distributors/dealers

- Awarded vendors are prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under their contract award without notification and prior written approval from NCPA.
- Awarded vendors must notify NCPA each time it wishes to add an authorized distributor or dealer.
- Purchase orders and payment can only be made to awarded vendor unless otherwise approved by NCPA.
- Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder, unless otherwise approved by NCPA.

◆ Pricing

- All pricing submitted to shall include the administrative fee to be remitted to NCPA by the awarded vendor. It is the awarded vendor's responsibility to keep all pricing up to date and on file with NCPA.
- All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing

◆ Warranty

- Proposals should address each of the following:
 - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
 - Availability of replacement parts
 - Life expectancy of equipment under normal use
 - Detailed information as to proposed return policy on all equipment

◆ Indemnity

- The awarded vendor shall protect, indemnify, and hold harmless Region 14 ESC and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or

vendor subcontractors in the preparation of the solicitation and the later execution of the contract.

◆ Franchise Tax

- The respondent hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.

◆ Supplemental Agreements

- The entity participating in this contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor.

◆ Certificates of Insurance

- Certificates of insurance shall be delivered to the Public Agency prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.

◆ Legal Obligations

- It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.

◆ Protest

- A protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CST. No protest shall lie for a claim that the selected Vendor is not a responsible Bidder. Protests shall be filed with Region 14 ESC and shall include the following:
 - Name, address and telephone number of protester
 - Original signature of protester or its representative
 - Identification of the solicitation by RFP number
 - Detailed statement of legal and factual grounds including copies of relevant documents and the form of relief requested
- Any protest review and action shall be considered final with no further formalities being considered.

◆ Force Majeure

- If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and

full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

- The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

◆ Prevailing Wage

- It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser. It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

◆ Miscellaneous

- Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

◆ Open Records Policy

- Because Region 14 ESC is a governmental entity responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).
- The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 14 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the respondent are not acceptable. Region 14 ESC must comply with the

opinions of the OAG. Region14 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Respondent are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Process

Region 14 ESC will evaluate proposals in accordance with, and subject to, the relevant statutes, ordinances, rules, and regulations that govern its procurement practices. NCPA will assist Region 14 ESC in evaluating proposals. Award(s) will be made to the prospective vendor whose response is determined to be the most advantageous to Region 14 ESC, NCPA, and its participating agencies. To qualify for evaluation, response must have been submitted on time, and satisfy all mandatory requirements identified in this document.

- ◆ Contract Administration
 - The contract will be administered by Region 14 ESC. The National Program will be administered by NCPA on behalf of Region 14 ESC.
- ◆ Contract Term
 - The contract term will be for three (3) year starting from the date of the award. The contract may be renewed for up to two (2) additional one-year terms.
- ◆ Contract Waiver
 - Any waiver of any provision of this contract shall be in writing and shall be signed by the duly authorized agent of Region 14 ESC. The waiver by either party of any term or condition of this contract shall not be deemed to constitute waiver thereof nor a waiver of any further or additional right that such party may hold under this contract.
- ◆ Products and Services additions
 - Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.
- ◆ Competitive Range
 - It may be necessary for Region 14 ESC to establish a competitive range. Responses not in the competitive range are unacceptable and do not receive further award consideration.
- ◆ Deviations and Exceptions
 - Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 14 ESC to award a vendor's complete line of products and/or services, when possible.
- ◆ Estimated Quantities
 - The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$10 - 15 million dollars annually. This estimate is based on the anticipated volume of Region 14 ESC and current sales within the NCPA program. There is no guarantee or commitment of any kind regarding usage of any contracts resulting from this solicitation
- ◆ Evaluation
 - Region 14 ESC will review and evaluate all responses in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices. NCPA will assist the lead agency in evaluating proposals. Recommendations for contract awards will be based on multiple factors, each factor being assigned a point value based on its importance.

◆ Formation of Contract

- A response to this solicitation is an offer to contract with Region 14 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a contract until it is accepted by Region 14 ESC. The prospective vendor must submit a signed Signature Form with the response thus, eliminating the need for a formal signing process.

◆ NCPA Administrative Agreement

- The vendor will be required to enter and execute the National Cooperative Purchasing Alliance Administration Agreement with NCPA upon award with Region 14 ESC. The agreement establishes the requirements of the vendor with respect to a nationwide contract effort.

◆ Clarifications / Discussions

- Region 14 ESC may request additional information or clarification from any of the respondents after review of the proposals received for the sole purpose of elimination minor irregularities, informalities, or apparent clerical mistakes in the proposal. Clarification does not give respondent an opportunity to revise or modify its proposal, except to the extent that correction of apparent clerical mistakes results in a revision. After the initial receipt of proposals, Region 14 ESC reserves the right to conduct discussions with those respondent's whose proposals are determined to be reasonably susceptible of being selected for award. Discussions occur when oral or written communications between Region 14 ESC and respondent's are conducted for the purpose clarifications involving information essential for determining the acceptability of a proposal or that provides respondent an opportunity to revise or modify its proposal. Region 14 ESC will not assist respondent bring its proposal up to the level of other proposals through discussions. Region 14 ESC will not indicate to respondent a cost or price that it must meet to neither obtain further consideration nor will it provide any information about other respondents' proposals or prices.

◆ Multiple Awards

- Multiple Contracts may be awarded as a result of the solicitation. Multiple Awards will ensure that any ensuing contracts fulfill current and future requirements of the diverse and large number of participating public agencies.

◆ Past Performance

- Past performance is relevant information regarding a vendor's actions under previously awarded contracts; including the administrative aspects of performance; the vendor's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the vendor's businesslike concern for the interests of the customer.

Evaluation Criteria

- ◆ Pricing (40 points)
 - Electronic Price Lists
 - Products, Services, Warranties, etc. price list
 - Prices listed will be used to establish both the extent of a vendor's product lines, services, warranties, etc. available from a particular bidder and the pricing per item.

- ◆ Ability to Provide and Perform the Required Services for the Contract (25 points)
 - Product Delivery within participating entities specified parameters
 - Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
 - Vendor's ability to perform towards above requirements and desired specifications.
 - Quantity of line items available that are commonly purchased by the entity.
 - Quality of line items available compared to normal participating entity standards.

- ◆ References (15 points)
 - A minimum of ten (10) customer references for product and/or services of similar scope dating within past 3 years

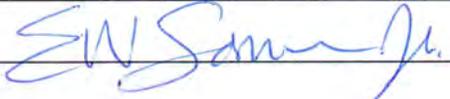
- ◆ Technology for Supporting the Program (10 points)
 - Electronic on-line catalog, order entry use by and suitability for the entity's needs
 - Quality of vendor's on-line resources for NCPA members.
 - Specifications and features offered by respondent's products and/or services

- ◆ Value Added Services Description, Products and/or Services (10 points)
 - Marketing and Training
 - Customer Service

Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name	<u>SYNNEX Corporation</u>
Address	<u>39 Pelham Ridge Drive</u>
City/State/Zip	<u>Greenville, SC 29615</u>
Telephone No.	<u>864-349-4374</u>
Fax No.	<u>510-360-6532</u>
Email address	<u>eds@synnex.com</u>
Printed name	<u>Edward W. Somers, Jr.</u>
Position with company	<u>Director, Public Sector</u>
Authorized signature	<u></u>

Tab 2 – NCPA Administration Agreement

This Administration Agreement is made as of August 1, 2016, by and between National Cooperative Purchasing Alliance (“NCPA”) and SYNNEX Corporation (“Vendor”).

Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated August 1, 2016, referenced as Contract Number 01-65, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the “Master Agreement”), for the purchase of Cloud Collaboration and Storage Services;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as “public agency” or collectively, “public agencies”) may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

◆ General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor’s obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed monthly or quarterly report showing the dollar volume of all sales under the contract for the previous month or quarter. Reports shall be sent via e-mail to NCPA offices at reporting@ncpa.us. Reports are due on the fifteenth (15th) day after the close of the previous month or quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount

Total _____

- Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor's annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

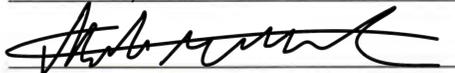
<u>Annual Sales Through Contract</u>	<u>Administrative Fee</u>
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%

- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.

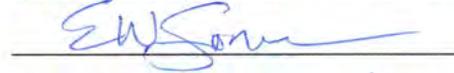
◆ General Provisions

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA. Any assignment without such consent will be void.
- This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
- All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:

Name: Matthew Mackel
 Title: Director, Business Development
 Address: PO Box 701273
Houston, TX 77270
 Signature: 
 Date: August 1, 2016

Vendor:

SYNNEX Corporation
 Name: Edward W. Somers Jr.
 Title: Director, Public Sector
 Address: 39 Pelham Ridge Dr.
Greenville, SC 29615
 Signature: 
 Date: 7-15-2016

Tab 3 – Vendor Questionnaire

Please provide responses to the following questions that address your company's operations, organization, structure, and processes for providing products and services.

◆ States Covered

- Bidder must indicate any and all states where products and services can be offered.
- Please indicate the price co-efficient for each state if it varies.

50 States & District of Columbia (Selecting this box is equal to checking all boxes below)

- | | | |
|---|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Maryland | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Massachusetts | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Michigan | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> Minnesota | <input type="checkbox"/> Texas |
| <input type="checkbox"/> California | <input type="checkbox"/> Mississippi | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> Missouri | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> Montana | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Nebraska | <input type="checkbox"/> Washington |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Nevada | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Florida | <input type="checkbox"/> New Hampshire | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> New Jersey | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> New Mexico | |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> New York | |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> North Carolina | |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> North Dakota | |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Ohio | |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Oklahoma | |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Oregon | |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Pennsylvania | |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Rhode Island | |

All US Territories and Outlying Areas (Selecting this box is equal to checking all boxes below)

- | | |
|---|---|
| <input type="checkbox"/> American Samoa | <input type="checkbox"/> Northern Mariana Islands |
| <input type="checkbox"/> Federated States of Micronesia | <input type="checkbox"/> Puerto Rico |
| <input type="checkbox"/> Guam | <input type="checkbox"/> U.S. Virgin Islands |
| <input type="checkbox"/> Midway Islands | |

◆ Minority and Women Business Enterprise (MWBE) and (HUB) Participation

- It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.
 - Minority / Women Business Enterprise
 - Respondent Certifies that this firm is a M/WBE
 - Historically Underutilized Business
 - Respondent Certifies that this firm is a HUB

◆ Residency

- Responding Company's principal place of business is in the city of Fremont, State of CA

◆ Felony Conviction Notice

- Please Check Applicable Box;
 - A publically held corporation; therefore, this reporting requirement is not applicable.
 - Is not owned or operated by anyone who has been convicted of a felony.
 - Is owned or operated by the following individual(s) who has/have been convicted of a felony
- If the 3rd box is checked, a detailed explanation of the names and convictions must be attached.

◆ Distribution Channel

- Which best describes your company's position in the distribution channel:
 - Manufacturer Direct
 - Authorized Distributor
 - Value-added reseller
 - Certified education/government reseller
 - Manufacturer marketing through reseller
 - Other: _____

◆ Processing Information

- Provide company contact information for the following:
 - Sales Reports / Accounts Payable
 - Contact Person: Jennifer Koreniuk
 - Title: Contract Coordinator
 - Company: Synnex Corporation
 - Address: 39 Pelham Ridge Drive
 - City: Greenville State: SC Zip: 29615
 - Phone: 864 349 4079 Email: jennifer.k@synnex.com

▪ Purchase Orders

Contact Person: Heather Hunter
Title: SLED Contracts Business Development Mgr.
Company: SYNNEX Corporation
Address: 39 Pelham Ridge Drive
City: Greenville State: SC Zip: 29615
Phone: 8643494064 Email: heatherh@synnex.com

▪ Sales and Marketing

Contact Person: Randy Finley
Title: Public Sector Business Development Manager
Company: SYNNEX Corporation
Address: 39 Pelham Ridge Drive
City: Greenville State: SC Zip: 29615
Phone: 8643494390 Email: randyfi@synnex.com

◆ Pricing Information

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.
 - If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.
 Yes No
- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.
 Yes No
- Vendor will provide additional discounts for purchase of a guaranteed quantity.
 Yes No



Tab 4 – Vendor Profile

Please provide the following information about your company:

- ◆ Company's official registered name.
- ◆ Brief history of your company, including the year it was established.
- ◆ Company's Dun & Bradstreet (D&B) number.
- ◆ Company's organizational chart of those individuals that would be involved in the contract.
- ◆ Corporate office location.
 - List the number of sales and services offices for states being bid in solicitation.
 - List the names of key contacts at each with title, address, phone and e-mail address.
- ◆ Define your standard terms of payment.
- ◆ Who is your competition in the marketplace?
- ◆ Provide Annual Sales for last 3 years broken out into the following categories:
 - Cities / Counties
 - K-12
 - Higher Education
 - Other government agencies or nonprofit organizations
- ◆ What differentiates your company from competitors?
- ◆ Describe how your company will market this contract if awarded.
- ◆ Describe how you intend to introduce NCPA to your company.
- ◆ Describe your firm's capabilities and functionality of your on-line catalog / ordering website.
- ◆ Describe your company's Customer Service Department (hours of operation, number of service centers, etc.)
- ◆ Green Initiatives
 - As our business grows, we want to make sure we minimize our impact on the Earth's climate. We are taking every step we can to implement innovative and responsible environmental practices throughout NCPA to reduce our carbon footprint, reduce waste,

energy conservation, ensure efficient computing and much more. To that effort we ask respondents to provide their companies environmental policy and/or green initiative.

◆ Vendor Certifications (if applicable)

- Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing respondent to perform the covered services including, but not limited to, licenses, registrations, or certifications. Certifications can include M/WBE, HUB, and manufacturer certifications for sales and service.

Tab 4 – Vendor Profile

Company's Official Registered Name: SYNEX Corporation

Brief History of Company:

SYNEX Corporation was formed in 1980 and is now a Fortune 212 company that offers a comprehensive range of industry-leading IT products and business services to our reseller customers. We've built a solid reputation for delivering customized, fully-integrated solutions, services, and support, including distribution, contract assembly, business process outsourcing, and logistics.

We're aligned with the top manufacturers in the IT industry to distribute products to more than 25,000 resellers throughout North America. Key suppliers include: Panasonic, HP, Intel, Seagate, Microsoft, and Lenovo. Our sales staff is grouped by product segment, allowing them to focus their expertise and experience to manage all lines and provide an engaged, consultative sales approach. With 11 US distribution facilities, SYNEX gets the right products to market quickly and cost-effectively. Our model streamlines business processes to help resellers lower their costs and create greater efficiencies. We provide a variety of professional and marketing services, including: demand generation, education and training, pre- and post-sale technical support, end-user enablement, server assessment, design and integration, recycling and trade-in, and IT resource planning. SYNEX provides contract assembly services, ranging from original design and printed circuit board assembly to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add, and logistics.

SYNEX sponsors a wide variety of programs, communities, and events to build and grow our resellers' business in specific vertical markets. For example, our Government, Education, and Healthcare programs help resellers compete in these high-growth markets, and SYNEX with our comprehensive GSA schedule, is able to simplify the complex government bidding process.

Our Services

SYNEX offers a variety of services to our customers. The three major categories of services include the following:

Distribution Services. SYNEX 's distribution services segment distributes a broad line of IT products, including IT systems, peripherals, system components, software and networking equipment for leading IT OEM suppliers, enabling us to offer comprehensive solutions to our reseller and retail customers. Our reseller customers include value-added resellers, or VARs, corporate resellers, government resellers, system integrators, direct marketers and retailers. We distribute more than 2,000,000 technology products from leading IT OEM partners to more than 25,000 resellers throughout the United States, Canada and Mexico. We combine our core strength in distribution with our service model to provide our customers greater efficiencies in time to market, cost minimization, real time linkages in the supply chain and aftermarket product support.

Contract Assembly Services. SYNEX offers contract assembly services to original equipment manufacturers (OEMs). Offerings range from original design and printed circuit board assembly

capabilities to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add and logistics services.

Business Process Outsourcing. The BPO segment offers various services comprising customer management, software development, web hosting, hosted software, domain name registration, and back office processing. This segment delivers its services through voice, chat, Web, email, and digital print. It also sells products complementary to these service offerings in China. In addition, SYNEX Corporation offers various financial services, including net terms, third party leasing and floor plan financing, letters of credit, and arrangements to collect payments directly from the end-user; online services; and marketing services, as well as technical support services consisting of pre and post-sales support. The company serves resellers, retailers, and OEMs located worldwide.

The above major categories of services are complemented by the following:

Logistics Services. SYNEX provides logistics support such as outsourced fulfillment, virtual distribution, and direct ship to end-users to our reseller customers. Other logistics support activities we provide include generation of customized shipping documents, multi-level serial number tracking for customized, configured products, and online order and shipment tracking.

Online Services. SYNEX maintains electronic data interchange (EDI) and web-based communication links with many of our reseller customers. These links improve the speed and efficiency of our transactions with our resellers by enabling them to search for products, check inventory availability and prices, configure systems, place and track orders, receive invoices, review account status, and process returns. We also have web-based application software that allows our resellers or their end-user customers to order software and take delivery online.

Financing Services. SYNEX offers our resellers a wide range of financing options, including net terms, third party leasing, floor plan financing, letters of credit, backed financing, and arrangements where we collect payments directly from the end-user.

Technical Solutions Services. The SYNEX team is made up of highly trained and certified engineers who assist our customers and sales reps with pre sales consultation, post sales troubleshooting, and training inquiries.

Joint Supply Chain Management and Distribution Services. SYNEX provides our contract assembly customers with materials procurement and management activities including planning, purchasing, expediting, and warehousing system components and materials used in the assembly process. Because we distribute many of the system components used in our contract assembly our customers are able to minimize their inventory risk by taking advantage of the terms and conditions of our distribution relationships. In addition, we also offer increased inventory availability to our contract assembly customers because we stock items for both distribution and assembly.

Our Operations

SYNEX operates distribution facilities in the United States, Japan, England, Canada and Mexico. Our distribution processes are highly automated to reduce errors, ensure timely order fulfillment, and enhance the efficiency of our warehouse operations and back office administration. Our distribution facilities are geographically located near reseller customers and their end-users. This decentralized,

regional strategy enables us to benefit from lower shipping costs and shorter delivery lead times to our customers. Furthermore, we track several performance measurements to continuously improve the efficiency and accuracy of our distribution operations.

Our regional locations also enable us to make local deliveries and provide will-call fulfillment to more customers than if our distribution operations were more centralized, resulting in better service to our customers. Our workforce is comprised of permanent and temporary employees, enabling us to respond to short-term changes in order activity.

SYNNEX's proprietary IT systems and processes enable us to automate many of our distribution operations. For example:

- SYNNEX uses radio frequency and bar code scanning technologies in all of our warehouse operations to maintain real-time inventory records
- We facilitate frequent cycle counts and improve the accuracy of order fulfillment
- SYNNEX uses palm readers to capture real-time labor cost data, enabling efficient management of our daily labor costs.

To increase the accuracy of our order fulfillment and protect our inventory from shrinkage, our systems also incorporate numerous controls. These controls include order weight checks, bar code scanning, and serial number profile verification to verify that the product shipped matches the customer order. We also use digital video imaging to record our small package shipping activities by order. These images and other warehouse and shipping data are available online to our customer service representatives, enabling us to quickly respond to order inquiries by our customers.

SYNNEX operates its principal contract assembly facilities in the United States and the United Kingdom. We assemble IT systems that include workstations, servers and high end storage array solutions by incorporating system components from our distribution inventory and other sources. Additionally, we perform production value-added services, including kitting, asset tagging, hard drive imaging and reconfiguration. Our contract assembly facilities are ISO 9001:2000 and ISO 14001 certified.

Sales Teams

SYNNEX Sales Team is available Mon. through Fri. 8 AM to 7 PM EST.

Additional coverage time needs can be discussed on an individual basis.

Support day-to-day activity, including but not limited to:

- Pricing and availability
- Configuration and technical support
- HP White board and Watson support
- Order entry and expediting shipments

SYNNEX sales are segmented and have a focus on top product lines with niches and/or unique products. Our sales staff members are experts in chosen customer segments. Our sales staff members are consultants as well as sales persons. We provide our customers with product offering that are unique and margin-making opportunities.

SYNNEX Technical Support Hotline: 1-800-756-2888 or Techsup@SYNNEX.com

SYNNEX Software Support Hotline: 1-800-456-4822 ext. 6939

Customer Service: 1-800-756-1888 or cshelp@SYNNEX.com

Technical Support

SYNNEX does many things outside of pick, pack and ship. We are a business outsourcing company and as such we provide technical support around the world. We utilize that same expertise in our Distribution business and offer free Pre and Post Tech Support for general technical questions all the way up to complex configurations. We offer 2 hour turnaround times on basic configurations. On more complex configurations we offer a 4 our turnaround.

Global Presence

Over 90% of 2014 revenue generated in North America

Focused IT distribution strategy for the United States and Canada

16 distribution facilities in North America (US/Canada/Mexico)

Regional strategy designed to lower shipping costs and to reduce delivery times to customers

Utilize sizeable offshore workforce to reduce costs

New expansion of distribution business into Japan

Acquisition of InfoTech, the third largest distributor in the third largest economy

Leveraging SYNNEX cost efficiencies and scale

Global BPO centers allow for 24/7 operations (North America, Central America, Asia, and Europe)

SYNNEX outsources our Tech Support for Direct TV in the Pacific Rim

SYNNEX outsources our Tech Support for Linksys, a division of Cisco

International Shipments: SYNNEX is able to ship internationally. However, there are strict requirements of our Manufactures contracts and Government guidelines.

Before committing, you should always work with SYNNEX sales team for freight quote and lead time. Your SYNNEX sales team will work with SYNNEX Customs department to insure all necessary information including but not limited to Vendor approval.

With 12 distribution facilities nationwide, SYNNEX gets the right products to market, right-on-time. In addition to reducing shipping times, our regional warehouse placement slashes freight costs to customers, helping them win deals and boosting their margins.

Corporate Headquarters: Fremont, California

Sales Headquarters: Greenville, South Carolina

Warehouse Locations:

Atlanta, Georgia

Chantilly, Virginia

Chicago, Illinois

Richardson, Texas

Keasbey, New Jersey

Grove City, Ohio

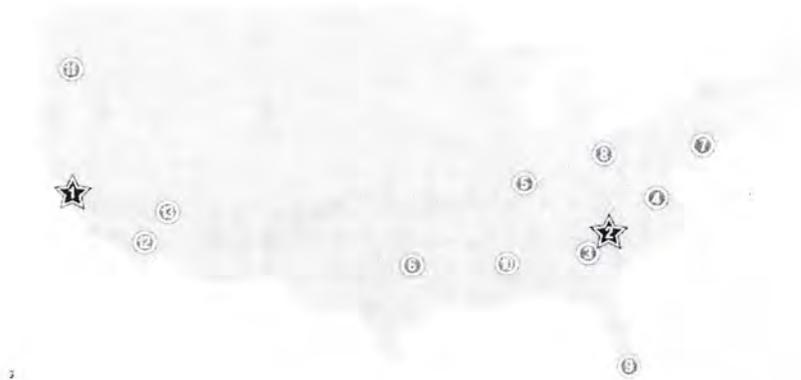
Miami, Florida

Olive Branch, Mississippi

Portland, Oregon

Ontario, California

Las Vegas, Nevada



Years in Business/Reputation/References

Quick Facts

Established: 1980
Chief Executive Officer: Kevin Murai
Corporate Headquarters: Fremont, CA
Traded: NYSE (SNX)
Duns #: 112375758

Reputation

Fortune 300 Corporation
Rated #1 in Relationship, Price & Availability by CRN
Rated Best Channel Strategy Gartner
Honored at HP's 2012 Americas Partner Conference with the prestigious "Partner in Excellence Award" for HP Distributor Growth 3 years running
<http://ir.SYNNEX.com/releasedetail.cfm?ReleaseID=568439>
Intel's #1 volume Distributor

Excellent Public Sector Past Performance and Program Management

As a leading worldwide IT distributor, SYNNEX partners with more than 5,000 Federal, State, and Local Government and Education customers (SLED). We have excellent past performance in the Public Sector space, owning and managing a GSA Schedule and a Basic Ordering Agreement with the Department of Energy for the past 18 years.

As a contractor, SYNNEX has worked closely with the U.S. DOE in the construction of their Superdome advanced computer servers at Lawrence Livermore National Laboratories.

Our experience in this market has helped us to develop similar processes in the SLED marketplace. SYNNEX manages a number of local SLED contract vehicles for our manufacturing partners in Texas, Florida, South Carolina, and nationally through WSCA and NCEMSC Contracts.

References

SYNNEX helped design and build what was then the world's largest Super Computer, housed at Lawrence-Livermore Labs
Helped design and build the Facebook Data Center
Past performance includes builds for Blue Coat and Sun Microsystems
Delivered 15,000 desktop units to USDA (8,550 total orders were consolidated to 60 invoices)
Delivered 25,000 CTO desktops on a rollout basis in 30 days
Involved with Raytheon/CSC desktop refresh project (over 15,000 desktop units)
106 consecutive quarters of profitability
Datacenter OCP builds for Amazon and Facebook
Dedicated Sales Teams/Quoting Process/Hours of Operation/Global Presence

Reseller and Business Enablement Services

SYNNEX provides numerous reseller and business enablement services, including:

Document Solutions specializes in the conversion of paper documents to digital, from distributed scanning systems, document management applications, and image capturing software, to storage and retrieval, disaster recovery, and versioning

Financial Services credit and financing options help reseller's compete for large deals while conserving capital, with little to no up-front cash commitment

Healthcare Program helps resellers build and grow a healthcare sales practice and gain insight into an estimated \$28B business

Hosted Solutions robust outsourced SaaS applications at a huge cost savings that develops solid margins and revenue streams with few barriers to entry

HP Enterprise Server and Storage Solutions specialized sales and support teams focused on HP offerings in the enterprise space

Integrated Communications Group (ICG) combines voice, data, video, security, and messaging to deliver best-in-class, unified communication strategies

Jack Of All Games is a leading video game provider in North America combining industry knowledge with proven distribution expertise servicing the retail channel

New Age Electronics is the nation's leading sales and distribution partner delivering an unsurpassed channel management model to consumer technology retailers and manufacturers

Office Supply Solutions has collateral equipment such as printer cartridges and office materials, enabling resellers to become specialized product providers and increase total sales scope

On Demand Services server assessment and virtualization, security, data backup and recovery, field and help desk services, equipment recycling and trade-in, and more supplements resellers' capabilities

Open Source Channel Alliance (OSCA) is a consortium of Independent Software Vendors (ISVs) delivering open source technologies to our customer base

PC Wholesale is a reliable, one-stop shop for new, refurbished, end-of life, and overstock computer and consumer electronics products

PRINTSolv is an on-ramp, managed print solution to handle consumer demand billing, supplies replenishment, and total fleet management, with the reliability of a lease

Public Sector Program is the only broadline IT distributor with its own GSA Schedule to help resellers build and grow their government business, plus custom, comprehensive solutions that expand their play in the education market.

Reseller Marketing Services leverages the power of SYNEX Marketing on behalf of our reseller customers to increase their reach and improve their return on their enduser marketing spend value-added services.

Software Solutions industry-leading products and a full complement of services and support to help resellers capture, hold, and grow their software accounts

Strategic Procurement recruits and manages specialty vendors required to complete a reseller's solution, while simultaneously allowing the vendor access to SYNEX's broader customer base

Supply Chain Solutions is a TOTAL supply chain solution that reduces logistics costs and inventory cycles and improves service levels

Systems Integration Division (SID) has custom server, storage and appliance solutions to customers spanning verticals like network security, application acceleration, health IT, streaming media and other applications tied to specific software and services

Technology Solutions Division (TSD) designs integrated solutions for new and emerging technology markets, such as: network security, telephony and unified communications, printer and document management, physical and network security, and AutoID/POS systems

Varnex and Varnex Public Sector is a vendor-sponsored reseller community focused on the SMB market, with specialized tracks for members engaged in the public sector markets

Visual Solutions is a multi-vendor communication, training, and support for Digital Signage, Projector, and Pro-AV sales

Wide-Format Solutions specializes in large-format printers, supplies, and media

Dun & Bradstreet Number: 11-237-5758

Company's Organizational Chart of our Team:

Contract Administration: Ed Somers, eds@synnex.com, 864-349-4374

Pricing/Reporting: Jennifer Koreniuk, jenniferk@synnex.com, 864-349-4079

Sales: Heather Hunter, heatherh@synnex.com, 864-349-4064

Johnny Thompson, johnnyt@synnex.com, 864-349-4403

Business Development: Randy Finley, randyfi@synnex.com, 864-349-4390

E-Rate/Grants: Tim Evatt, time@synnex.com, 864-349-4405

Education Team Leader: Fran Mauney, franm@synnex.com, 864-349-7552

Public Safety Team Leader: Mike Gambrell, mikega@synnex.com, 864-349-4881

Corporate Office Locations

Corporate Office: Fremont, CA

East Coast Sales Office: Greenville, SC

Midwest Sales Office: Dallas, TX

Distribution Centers: Fremont, CA; Las Vegas, NV; Atlanta, GA; Dallas, TX; Chicago, IL; Olive Branch (Memphis), MS; Chantilly, VA; Los Angeles, CA; Carson, CA; Miami, FL; Kearsby, NJ

Integration Facility: Olive Branch, MS

Key Contacts:

Contract Administration: Ed Somers, eds@synnex.com, 864-349-4374

Pricing/Reporting: Jennifer Koreniuk, jenniferk@synnex.com, 864-349-4079

Sales: Heather Hunter, heatherh@synnex.com, 864-349-4064

Johnny Thompson, johnnyt@synnex.com, 864-349-4403

Business Development: Randy Finley, randyfi@synnex.com, 864-349-4390

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Education Team Leader: Fran Mauney, franm@synnex.com, 864-349-7552

Public Safety Team Leader: Mike Gambrell, mikega@synnex.com, 864-349-4881

Standard Terms of Payment:

Net 30 terms are standard. However, we offer an entire portfolio of alternative finance options from leasing to escrow.

Who is our Competition in the Marketplace?

Ingram Micro; Tech Data; Arrow; Avnet

What differentiates our Company from Competitors?

We empower our resellers with valuable tools and solutions that they can easily integrate into their operations and support them with world-class professionals. We execute our business with speed and efficiency and are willing to invest into infrastructure to best support our manufacturers and reseller partners.

Describe How your Company will Market this Contract if Awarded.

SYNNEX has a significant amount of experience owning/managing Public Sector contracts. These vehicles do not sell themselves and require a significant amount of investment in sales and demand generation to make them successful. Our plan will include a number of facets addressing both resellers and endusers. Although we don't sell direct to endusers, we do have a team that provides enduser demand generation through call out campaigns; print/mailers; e-mail; website contract landing page and an electronic storefront offering. For our resellers, we will pull our historical procurement data per awarded vendor line to identify the most responsive/responsible resellers selling into State and Local Government, K-12 and higher education nationwide. To date, we have identified 50 resellers and will use this list to identify those resellers we want to authorize on the contract. Likewise we will do this nationwide and include higher education institutions and state/local government sales as well. In this way we can ensure we have the

correct "feet on the street" in all areas covered by NCPA. With this select group of resellers, we will implement regular trainings to ensure they understand the NCPA contract and the target audience. Ongoing efforts will be to establish a regular sales meeting cadence in which we review sales efforts, pending opportunities and any issues. Manufacturers and their local sales teams will likewise be engaged to assist in the identification of opportunities and special pricing. We will provide support for table top shows, collateral and web landing pages for our participating resellers. Ultimately, we see our role as an IT distributor to provide all of the tools a reseller will need to increase their sales on this contract and to help develop the partnership with the vendor and their field sales teams. SYNEX will also make available our extensive technical support team and 24/7 customer service call center to ensure exceptional customer support.

Marketing this contract will include a number of simultaneous activities:

- Press release
- Identifying the resellers we want to authorized to promote this contract
- Reseller recruitment and training
- Multiple training webinars for both internal sales teams and external customers
- Dedicated TCPN web page development
- Development of marketing materials
- Attending industry events and table, top shows
- Ongoing reseller recruitment efforts and internal sales trainings
- Enduser demand generation team will drive awareness with endusers on behalf of our resellers

Describe How you Intend to Introduce NCPA to your Company

Contract Management Summary

Award

Create T's & Cs's summary; develop pricing calculator
Communicate win internally and with each vendor line
Determine rules of engagement; assign responsibility roles

Recruitment

Identify Resellers: Vendor lists; SYNEX POS; Sales Manager's; OSRs prior to award
Training: onsite; online; webinars
Establish eligibility requirements
Sign participation agreement

Contract Management

Monthly contract review by SYNEX contracts team - the good, the bad and the ugly
Monthly status calls with each participating reseller
Quarterly cadence calls with the contractor community
Ongoing calls with participating vendors to update/revise strategy.

Initial Kick off phase-

Upon award, communicate to vendor and internal vendor PM/BDM teams
Put together contract terms and conditions; pricing calculator; price file
Review administrative requirements
Set e-mail aliases
Webpage development-contract details, calculator, location for vendor ads, forum, Q&A
Determine vendor's strategy and reseller engagement; special pricing
Establish reseller qualifiers, sales minimums, agreement
Identify reseller candidates via POS, ISRs, OSRs and vendor input
Contact reseller
Require business plan/marketing plan
Conduct trainings via webinars of resellers, sales reps, BDMs, PMs and vendor
Possibly conduct joint road shows to promote/train
Press release
Marketing materials for resellers

Ongoing management-

Trainings/webinars - initially and ongoing
Product refresh - marketing and communication
Business development-slip/gain report for both reseller and vendor
Business development-monthly sales report to vendor with email updates
QBR for reseller (or as needed)
QBR for vendor
Vendor seasonal pricing for this community
QBR webinar for reseller community
Marketing events
Updating Reseller database with contact information

SYNNEX has identified our training processes in the preceding sections for both inside/outside sales teams; our business development team and authorized resellers and solution providers. Essentially, it will entail training, collateral, PPT presentations and onsite visits to conduct Q&A. Training is an ongoing process that should be scheduled throughout the year on webinars, onsite trainings and industry events. Communicate access to the website; collateral that is available; processes on obtaining quote/orders and contract pricing. All aspects of the contract, from marketing it to the enduser to customer service to tech support, needs to be explained.

Describe your Firm's Capabilities and Functionality of Your On-Line Catalog/Ordering Website

See attached pdf document

Describe your Company's Customer Service Department

SYNNEX Customer Service and Return Policy

PRODUCT RETURNS Return requests may be submitted through the following channels:

CUSTOMER SERVICE Hotline: 800-756-1888 Monday through Friday 8AM-8PM EST

EMAIL: CSHELP@SYNNEX.com

WEBCHAT:

<http://apps2.link2support.com/WEBCHAT%20SYNNEX/Main.php?do= WEBCHAT&submit= Login>

REQUIRMENTS

Defective or damaged Products or those subject to customer remorse may be returned to SYNNEX by adhering to the Requirements below.

1. Reseller must obtain a valid RMA number for all returns.
2. As the distributor of manufacturer branded products, SYNNEX must adhere to the manufacturer's return policies. These policies include adhering to final dates of return or re-stocking fees for returns. At a minimum, SYNNEX agrees to a 30 day return policy for unopened product.
3. Not all product lines are eligible for this return policy. Check with your SYNNEX salesperson to verify specific eligibility.

PROCDEURES

The procedures provided below for replacement or credits are the exclusive remedies to Reseller for any claim related to any defective or damaged Products or customer remorse.

1. RMAs will be issued for items eligible for return. If any item is ineligible for return, Reseller will be informed and the RMA will be denied.
2. SYNNEX will not be obligated to replace or provide credit for Products returned as defective and damaged from abuse, misuse (including improper storage) or other product warranty exclusion, from attempted repair, or during repossession or shipment to SYNNEX.
3. Ineligible returns and returns not on approved RMAs will be disposed of at SYNNEX's discretion with no credit, and a charge back will be issued for any ineligible deductions taken.
4. RMAs expire within twenty (30) days of issuance. SYNNEX has the right to refuse returns after such date.
5. SYNNEX will respond to RMA requests within forty-eight (48) hours of receiving from the customer. Requests must include the following information:
6. Sales Order Number
7. Description of merchandise
8. Manufacturer part number
9. Quantity
10. Specific reason for return and condition of product: Factory Sealed or Open
11. Serial Number
12. Notification of approved RMA requests will be made via fax or e-mail. Authorized returns must be shipped freight prepaid.
13. Returns must be received at the return location designated by SYNNEX on or before the last date of return to be eligible for credit. Credit for returns will be issued within one (1) week of receipt of merchandise at the Net Reseller Price in effect on the date SYNNEX receives the eligible product
14. All returns must be in the original manufacturer box. A packing slip must be included in each box or pallet identifying the product numbers, quantities, number of boxes. A copy

of the RMA must be attached to all boxes for UPS shipments and at least two cartons for common carrier shipments. Boxes should be marked 1 of XX, 2 of XX, etc.

Green Initiative

Environmental Services

Recycle, Disposal, and Asset Buy-Back Overview

SERVICESolv specializes in the environmental recycling of retired IT equipment and print consumables. With expertise in risk mitigation, logistics, asset management, re-marketing, recycling, and data destruction, our recycle and disposal services help you responsibly handle your customers' outdated hardware.

SERVICESolv has experience processing the obsolete assets of companies in the financial services, healthcare, insurance, and legal industries, as well as for government and education. Our processing plants are equipped with state-of-the-art data-erasure and destruction technology to provide your customers with the peace of mind that all data and drive destruction is performed to the most-stringent international data-security standards.

To ensure that hardware is safe for reuse, SERVICESolv's standard data overwrite process includes a three-pass data wipe compliant with the U.S. Department of Defense 5220.22-M. Additionally, a certification of data erasure and destruction is furnished for each onsite service performed or shipment received.

What is the value of the SERVICESolv Recycle, Disposal, and Asset Buy-Back Services for you?

- Safe and compliant removal of assets and destruction of data
- Competitive offers for all hardware recycling, often including buy-back estimates
- Single point of contact for the entire project, from initiation through completion
- Tailored services to meet each client's individual needs
- Options for on-site data destruction

Get started with recycling IT equipment by downloading and completing the recycling worksheet from <http://www.SYNNEX.com/servicesolv/whatis/recycle.html>. Once completed, return the recycling worksheet to SERVICESolv@SYNNEX.com.

Green Solutions

IT equipment can be up to 25% of total enterprise energy use, and datacenter energy use doubles every 5 to 8 years. As energy costs continue to rise, pressure builds on the bottom line. SYNNEX Green Solutions provides a set of tools and services focused on helping you tap into the sales potential and customer value for Green IT, delivering IT solutions that reduce energy and save your customers energy and money.

One of our most successful services is the SYNNEX Utility Incentive Program for resellers. This nationwide program is a list of identified electric utilities offering incentives to companies for IT

Assets Commonly Recycled

- Notebooks
- Desktops
- Displays
- Printers
- Print consumables
- Servers
- Storage systems
- Handhelds
- Networking equipment
- Many other electronics

projects that save money. SYNEX handles the calculations, applications, and other elements for utilities to approve a project for incentives.

What is the value of Green IT?

Ability to identify IT projects that are eligible for electric utility rebates and to manage the paperwork process seamlessly.

Allows you to offer a Green IT solution in your services portfolio, showcasing your business as socially-conscious.

Manage customers' EOL assets through our E-waste recovery and recycling service that pays you for supporting a greener planet.

What are some of the features of SYNEX Green solutions?

Seamless management of the application process to obtain eligible rebates from participating electronic utilities

All products meeting ENERGY STAR or EPEAT ratings are identified in ECExpress and on our specific Green IT linecard

PO level and custom energy-saving calculators help you define cost savings to support ROI conversations

Development of custom Green IT Roadmap for complex or larger opportunities

Repository for third-party research and white papers you can leverage to develop a foundation for customer discussions



Web SYNEX.com Search...



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- Services Center
- IT Distribution
- Integration
- Contract Assembly
- Financial
- IT Support
- eSolutions
 - Overview
 - Web Services/XML
 - ECEXpress
 - B2B/eCommerce
 - Mobile Applications
 - eStorefronts
- Customer Services

A Solution Suite of Web Services, Mobile Application Development, ECEXpress, Hosted Storefront, and Electronic Services!

Web Services/XML

Increase your business capabilities by integrating easily into ours.

Gain real-time leverage through the SYNEX ERP system to grow your business faster and more efficiently.



Mobile Application Development

iPhone/Android/Blackberry/Palm

Not only has SYNEX opened ECEXpress to multiple mobile platforms, but we can make your applications mobile too! Our low cost, high efficiency modeling provides great quality and fast turnaround on your mobile applications needs.



Grow Your Sales using ECEXpress Your one-stop eCommerce site with us.

View license and warranty upsell opportunities, set inventory and pricing alerts through XpressTrak, and subscribe to customized RDS reports for vendor specific data!

Personalized Online Storefront

We host your specialized store for you.

Get simple, seamless eCommerce with SYNEX, Provide your customer access to all manufacturers and categories available from SYNEX at a competitive price.

Electronic Services (EDI/FTP)

The best pricing, availability, and product specifications.

Use B2B/eCommerce (EDI/FTP) to connect directly to our ERP system.
Use our wide array of services to receive the most accurate and up-to-date product information.

Make your business leaner and faster

Email us at: eSolutions@synnex.com

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Web SYNEX.com Search...



New Reseller Application

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Introduction Highlights Features Pricing Request More Info

Introduction



Now your customers can buy online directly from you.

Need a web-based online store to sell products to your customers? eStorefrontmall.com - developed and hosted by SYNEX - does just that. You don't need to worry about servers, internet bandwidth, or writing lines of code.

The same products you buy from SYNEX are now available to you to offer to your customers. You control your product catalog - offer as many products as you wish.

What's more, product content is updated daily. Your customers get the most up-to-date information that is available.

Now accepting:



Highlights



Offer your customers every SYNEX product, or pick your categories

You control what you want to sell. Choose from our manufacturer listing and narrow your product offering by selecting product categories or even individual skus if you wish.

You have access to more than 100,000 skus.



Set pricing for some or all of your customers.

You control your own pricing. Set a certain percentage, or set specific pricing: your choice.

Do you want to charge select customers different pricing? eStorefrontmall.com allows you to do just that.

Top



eStorefrontmall.com can mirror your brand



Order Management Controls are Built-in

You can embed your company logo and set certain colors and styles to match your own company brand.



Show product images, specifications and accessories/add-ons

All the product information available from SYNnex's ECExpress online ordering system is available in eStorefrontmall.com.

Depending on the type you select, you can stop, review, and release orders if you wish, or allow all orders to auto-process. The choice is yours.

If customers have a special bid number from a manufacturer, eStorefrontmall.com can accept that and pricing will be updated.



Real-time pricing and availability

SYNNEX's own inventory numbers display.

Your customers see exactly what is available. We can display the actual inventory number, or show the product as In Stock/Out of Stock.



Promote products by offering online coupons

Your customers can take advantage of sales/promotions you offer by entering product coupons.

You can track your coupon codes to see how successful your promotions are.



Secure online ordering gives customer peace of mind

eStorefrontmall.com comes with Versign security and PCI compliance, so customers don't have to worry about their sensitive information being compromised.

Customer can use their credit cards, and we'll reimburse you using our Rewards program. (End-user billed store only)



Customers can track their own orders

With our XpressTrak order tracking option (no extra charge), your customers are notified by email when their order ships and is delivered.

XpressTrak allow your customers to know where their orders are without having to contact you directly.



Business reports give you insight about who's buying what

Get a daily summary of who is buying what, and when. Login to get your reports, or have them delivered daily via email.

[Top](#)

Features

Setup and Maintenance

Item

- Developed and hosted by SYNnex (no servers, bandwidth to worry about)
- Based on SYNnex's ECExpress online ordering system, a full-integrated, integrated eCommerce platform that continues to evolve
- Create your own niche catalog, or offer all SYNnex skus (approx. 100,000)
- Includes Search and Add to Shopping Cart functionality
- Secure checkout (Verisign and PCI compliance)
- Ability to accept coupon codes and special bid numbers
- Select product assortment based on manufacturer, manufacturer category, product category or individual skus
- Set your pricing, down to the sku level
- Rich product information, including product images, technical specifications and accessories/add-ons, updated daily
- 'Green' product search included
- Default shipping method and optional shipping methods (as upgrades)
- Add your company's sales, technical support and customer service contact information
- Realtime Inventory display from all SYNnex warehouses?
- Option to require customer to login, or leave open to anyone
- SYNnex Helpdesk assistance by phone/email

Order Processing and Billing

Item	Enduser-billed version	Reseller-billed version
Order is routed to SYNnex for processing and shipment	Yes	Yes
Customer enters their Credit Card, Shipping Address etc.	Yes	Yes,with additional purchase order field
Order is routed to reseller for review/approval before routing to SYNnex		Yes
Order ships from SYNnex warehouse with reseller address/contact info on packing list/receipt	TBD	TBD

Pricing

Initial setup fee = \$99
 Monthly maintenance fee = \$199

Here are the benefits you get with eStorefrontmall.com:

1) A Proven eCommerce Platform

eStorefrontmall.com is built on top of ECExpress, SYNnex's mission-critical reseller ecommerce platform. You get reliability and comfort knowing we have integrated our code platform, web server knowledge and ERP processes into eStorefrontmall.com.

2) Security for your customers and for you.

eStorefrontmall.com offers the following security features:

- Payment Card Industry (PCI) Security for enhanced payment card data security.
- VeriSign – our sites are VeriSign secured
- Sensitive information is transmitted by Hypertext Transfer Protocol Secure (HTTPS), providing encryption and secure identification.

3) Up-to-Date Product information, Technical Specifications, descriptions and Product Images

Maintaining a catalog of product in an online store can be difficult, as new products are introduced and older products expire.

[Top](#)

4) Evolving platform

When you look at partnerships, you need to feel comfortable knowing your partner grows with you. Your Storefront is maintained in-house by experienced SYNnex staff.

eStorefrontmall.com evolves based on requests from other customers. You gain the added benefit of better tools and upgrades.

With eStorefrontmall.com, you don't have to worry about building your own eCommerce store or maintaining complex software. The same platform you use to order from SYNnex is what you can offer your customers. You can concentrate your efforts on giving your customers the attention they need, and they can place orders whenever they want, at any day/time they want.

Tab 5 – Products and Services

- ◆ Respondent shall perform and provide these products and/or services under the terms of this agreement. The supplier shall assist the end user with making a determination of their individual needs.
 - ◆ The following is a list of suggested (but not limited to) categories. List all categories along with manufacturer that you are responding with:
 - Cloud Storage
 - Remote Storage
 - Storage Virtualization
 - File Storage
 - File Version History
 - File Collaboration
 - Data Backup
 - Data Archiving
 - Data Audits
 - External File Sending
 - File Previews
 - Video Streaming
 - Off-line File Access
 - Mobile File Access
-

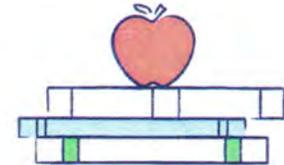
TAB 5 – PRODUCTS AND SERVICES

SYNNEX is a broad-line computer products distributor with over 500 OEMs on our corporate line card. We have 12 distribution centers nationwide with the ability to deliver product within 1-2 days. We also have a full service integration facility located outside of Memphis, TN that can provide a full range of integration services. We intend on offering our entire line card but will be starting with a list of approximately 200 manufacturing partners. Our authorized OEM list is attached. Products will include mobility, networking, storage and of course cloud. The following categories and manufacturers will be offered:

We sell to over 25,000 Value-Added Resellers (VARs) and solution providers nationwide with over 5,000 in the Public Sector market. We intend to offer an ecosystem of resellers to help support this contract and providing onsite sales and technical support and customer service. We will be able to offer complete coverage nationwide in support of the NCPA contract.

The most widely used file sync and share product in higher education

Dropbox Education connects your campus with the collaboration tool faculty and students prefer, letting them work anywhere on any device. In addition, enterprise-grade security features give you the control and visibility you need to manage data across campus.



1 in 4

Nearly 1 in 4 university students in the U. S. have personal Dropbox accounts

3,000

Faculty and students in over 3,000 educational institutions worldwide use Dropbox

✓ No training required

Already present in over 3,000 educational institutions worldwide and known for supreme usability, there's no training needed when deploying Dropbox Education on campus.

✓ Enterprise security

Enterprise-grade management tools help you control information, monitor activity, and manage transition. Dropbox Education meets the requirements for SOC 1, 2, and 3, ISO 27001, and the EU Safe Harbor frameworks.

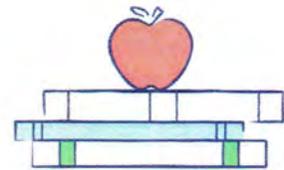
✓ Supports the way you work

Unlike other FSS solutions, Dropbox works with any device or operating system across desktop and mobile, online or offline. Dropbox also hosts the largest repository of Microsoft Office files and integrates with Office 365.

Works with everything: with more than 300,000 apps on the Dropbox Platform, faculty and students can work together with the programs they already use



Collaborate across campus with Dropbox Education



Collecting assignments, coordinating research, and collaborating on group work can be challenging when everyone on campus uses a different file storage solution. Thankfully, Dropbox Education offers tools to help you collaborate on any type of project - even when your collaborators don't have Dropbox accounts. This means faculty, staff, and students can work with anyone, efficiently and securely.

Professors: collect assignments with ease

With Dropbox Education, instructors can collect final papers from students without sorting through dozens of email attachments or using complicated tools. They can simply send a file request, where students can upload files - big or small - even if they don't have Dropbox. All of the assignments will be saved to a specified folder in the instructor's Dropbox. You can set automatic deadlines on your request, and even collect late submissions in a separate folder.

Professors and students can collaborate one-to-one on a thesis project using a shared folder. Students can regularly submit their latest chapters by simply saving them in the folder, where it's automatically available to others. The professor will get a notification when new chapters are added, and can annotate any part of the document right from the preview.

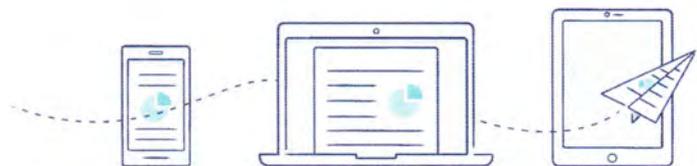
Staff: keep everything in one place

Administrators and department staff can keep information organized and protected using Dropbox. For example, Human Resources can send out forms for faculty or staff to fill out, and use a file request to collect their completed paperwork. Submissions will be saved neatly in the staff member's Dropbox folder, where powerful sharing controls will ensure they stay in the right hands.

Students: collaborate on group work

Shared folders enable seamless collaboration for any group project. Everyone in a shared folder can add and edit files, and changes sync instantly across the group. In Microsoft Office, students can even see when someone else is viewing or editing a file they're working on, and update to the latest saved version.

Students in charge of a research project can compile any contributors' work using a file request. There, they can gather data into one Dropbox folder - and even send out the final paper via a shared link, no matter how large the file size is.





SYNNEX CORPORATE 2016 LINE CARD

Corporate Headquarters

Fremont, California

Sales Headquarters

Greenville, South Carolina

Warehouse Locations

- 1 Fremont, California
- 2 Chantilly, Virginia
- 3 Chicago, Illinois
- 4 Richardson, Texas
- 5 Keasbey, New Jersey
- 6 Grove City, Ohio
- 7 Miami, Florida
- 8 Olive Branch, Mississippi
- 9 Portland, Oregon
- 10 Ontario, California



*ISO-9001-2000 Manufacturing Facilities

ADVANCING IT INNOVATIONS

Map your destination to increased productivity, cost savings and overall business success. Our distribution centers are strategically located across the United States to provide you with product where you need it when you need it. Each of our distribution centers provides our customers with warehouse ratings of nearly 100% in accuracy and PPS (pick, pack and ship) performance. Couple that with unsurpassed service from our infrastructure support, giving you one more reason why you should be doing business with SYNNEX. That's service and infrastructure support you can rely on!

SERVICES

Sounds simple, but at SYNNEX we understand that true business growth requires access to meaningful, tangible business infrastructure, tools, and resources. That's why over the last year we've invested heavily in providing our partners with high-impact business services, designed from the ground up to provide real value, and delivering on our commitment to provide unprecedented support to our most valuable asset, our partners.

- GSA Schedule
- ECExpress Online Ordering
- Software Licensing
- Reseller Marketing Services
- Leasing
- Integration Services
- Trade Up
- A Menu of Financial Services
- SYNNEX Service Network
- ASCii Program
- PRINT*Solv*

INFRASTRUCTURE

Components East 800.444.7279	Leasing 800.451.5744	CTI Products (Sales) 800.444.7359	Software 866.226.7532	Auto ID / POS Sales 800.950.5974
Components West 888.756.4888	POS Solutions 800.753.6927	Regional Office 800.756.5974	License Online West 800.414.6596	ICG Security & Wireless LAN 800.688.0751
Government Sales 800.456.4822 Ex. 4007	Customer Service 800.756.1888	SMB Sales Group 855.899.0050	License Online Central/East 800.432.6980	
Security Sales 800.444.7389	OEM West 800.756.7888	Supplies & Accessories 888.223.1164		

Contact Us:

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2016 LINE CARD

10ZIG
2FA
3D Classroom
3D Systems
3M Touch
3M Mobile Interactive Solutions
3VR
4D Global
4Sight
6fusion
65bit Software
911 Enable

A Deeper View
AAEON Electronics an ASUS Company
Absolute Software
Access Data
Accessory Power
Accortec
Accu-Tech
Accuvie
Acer
Actian
Actiion
Actiontec
ActivePDF
Actividentity Envoy
Acuo Technology
Adaptec
Adaptiva
Adata
Addlogix
Addmaster
Add-On Computer Peripherals, LLC
ADESSO
Adobe
Adrem Software
ADS Technologies
Adtran
Advanced Input-Esterline
Advantech
Aegis Micro/Formosa- USA
Aerohive
Aetherstore
AG Antenna
Algo Communications
Alive Studios
Allied Telesis
Allocacoc
Alloy
Allround Automation
Allscripts
ALLSOP
Altair Engineering
Altaro
Althon Micro
AltiGen
Altronix
Aluratek
Ambir Technology
AMD/ATI Fire
Amer Networks (formerly Freedom 9)
AML
Amped Wireless
AMX
Amzer
Anchor PD
Anthro Corporation
Anuta
Aomata
Aopen
APC
AppAssure
AppCom Solutions
Appistry
Aquarius
Archifext
Arclyle

Arctic Cooling
Areca
Armoractive
Armored Shield
Artisan
Artisan Infrastructure
Aruba Networks
Arxscan
Asanté Networks
ASG
Aspect Software
Aspire/Standzout
Astro Gaming
ASUS
Asus CE
Asus Notebook
AT&T
Aldec
Aten Technology
ATI Graphics Cards
Atlantis Computing
ATX
Audio Messaging Solutions (AMS)
Augmentix
Aurora Multimedia
Auslogics
Authentic
Autotask
Avanquest
Avast
Avaya
Avenues
Avermedia
Aviva Solutions
Axiom
Azend Corporation
Azpen

B&B Electronics
BAE Systems
Bamboo Solutions
Baracoda/Ingenico
Barco Medical
Barcoview
Barnes & Noble
Barracuda Networks
Bascom
Basler
Battery Technology
Bay Dynamics
Bay Technical Associates
Becrypt
BedPhones
Bedwell Technologies
Belkin
BenQ
Best Minds
Best Mounting/AFC
Better Energy Systems
Bidwell Technologies
Big Switch
Bitflow
BITS Ltd.
BitTitan
Bixolon
Black Box
Black Box Retail Services
Blue Ant Wireless*
Bluebeam
BlueData
Boardshare
Body Solid
Booz Allen Hamilton
BorderWare
Bouncepad
Brady People ID
Braggables/MJ Mitchell Consulting
Brainboxes, Ltd

Brenthaven
Bretford
Bretford Manufacturing
Bridge Communication
Broadview
Brother
Brother Mobile Solutions
BTH2
Buffalo Technology
Bump Armor
Bush Industries
Business Logic
Buslink/Global Silicon
BYTECC
C2G
CA Technologies
Cable Manufacturing
Cables Unlimited
Cachengo
Cambre Products
Canon
Carbonite
Card Scanning Solutions
Case Power
Casio Projectors
CBM Metal
Celestix
Cellphone Mate
Cenomax
Centennial Software
CENTON
Centrify
Century Software
Certes Networks
Champion Systems
Channel Vision (Custom Installation)
Chassis Plans
Checkpoint Security Systems
Check Point Software
Chef Software
Chelsio
Chenbro
Cherry Electronics
Chief Manufacturing
Citutions
ClearColor Ink
Clearone
Club3D
Coby
CognitiveTPG
Cognito
Comcast
Commvault
Component One
Computer Instruments
Computer Security
Computer Software Innovations
Computer Warranty Services
Comsquared Systems
Conarrative
Connection-E/Trifusion
Contemporary Research
Contex Americas
Convertertechnology
Conveyant Systems
Coolmax
Copernicus
Core Security
Corel
Corente
Corilogix
Corologix
Corsair Micro
Cortado/Thinprint
Cplane
CPR Tools
CradlePoint

Creative Labs
Crosstec
CRU-Dataport
Crucial Technology
CruDataport
CSDC
CSSN
CTA Digital
Ctera
Curriculum Loft
CXTEC
Cy-Fi
Cyberlink.com
Cybernet Manufacturing
CyberPower
Cybertron PC
CYCLONE
CYREN

D-Link
Dahle
Daktech
Da-Lite Screens
Dane Elec Corp
Data Drive Thru
DATA911
Datacore
Datago
DataLogic
Datamax Media
Datamax Software Group
Data Motion
Dataram
Datel
Daymen Inc.
Deja vu Security
Dell
Delphi Display Systems
DENAQ, Inc
Deployable Systems/Hardigg
DestructData
Devolutions
DH2I
Diablotek
Dialogic
Diamond
Diamondback Fitness
Dicota
Digedu
Digi International
DigiStar
Digital Peripheral Solutions dba Q-See
DigitalPersona
Digital Storm
Digiium
Direct Dimensions
Distinow
Distrix
Docker
Doculex
DOD Tech
Dot Hill (eNex Systems)
Double Power
Draper
Drawp
Drobe
Dropbox
DS3

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2016 LINE CARD (CONT.)

DT Research
Dyconn
DYMO
Dynamic Systems

E-Sponder
Earthwalk
Eastman Kodak
Eaton Corporation
ECO STYLE
ECO TREND Cases, LLC.
Ecosol Solar Technologies
ECS Composites
EDGE Memory
Edgeline Technologies
Edgewater Networks
Edgewave
Edigin
EJ Technologies
Ekahau
Electroboard
Electrorack
Elegant Packaging
Elite Screens
Elliptical Mobile
Elmo USA
Elsa Group
Emerge
Encounter Pointe
Endor AG / Fanatek
ENET
EnGenius
Engineered Network Services
Enlight
EnMotus
EnovateIT
EnterpriseDB
ENTRUST
Envoy Data Corporation
Epson
Equus/Mirus Innovations
eReplacements
Ergotech
Ergotron
Ericom
Esker
ESTERLINE
EVault
Event Builder
Everfocus
Everki
EVGA
Evolve III
Exablox
Exabyte
Exofab
Ex Point
Extensis
Extenua

Fargo Electronics
Faxback
Fellowes
FiatLux
Finisar
Firich/FEC
First Data
First Mobile Technologies
FishTree
FivePoint
Fixmeslick
ForensIT
Foreseason
Formax
Fortinet

Foscam Digital
FoxIt
Freedom9
Frontrange Software
Frontrow/Phonic Ear
Fuji Film
Fuji Film Recording Media
Full Armor
Full Spectrum Laser
Fusion-io
Future Business
Futura Retail Solutions

Gamber Johnson
Gammatech
Garmin
Gateprotect
GBC (a division of ACCO Brands)
Gefen
Geist Manufacturing
Gemalto Envoy
General Imaging
Genesis One
GETAC
GFI
Gigabyte
GiiNii
Glacier Computer
Global Environ. Svcs
Global Marketing Partners
Gluster
GoGuardian
Goldtouch
Good Technology
Google
Griffin
Guardian Edge
Gumdrop
Gvision

Hanco
Hannspree
Hapara
Havis
Headplay
Healthcare Information (HCI)
Healthpostures
Hedvig
Hercules/Thrustmaster
Heritage Travelware
Heritage Travelware - Kenneth Cole
HP Inc
Hewlett Packard Enterprise
Hi-Fi Works
HiD Identity/Syncard
High Wire
Higher Ground/HGGEAR
HiKVision
Hitachi Global Storage
Hitachi Hard Drive
HL Corporation/Flicker
Howard Medical
HQ Cam
HSM of America
Huawei
Huawei Device USA
Humanetics
HumanScale
Hyundai
I-Blason
i3 International
iCOP Digital
IDAPT
Idera
IGEL

IKAN Corp
iKEY
Imagine Technologies
Imagistics
Imation
IMC Networks
Imprivata
I'm SPA/I'm Watch
InBoxer
Inclusive Software
Indigo
Infinidat
Infocase
InFocus
InfoPrint
Informa Software
Infosoft-Fusion Charts
Infrascale
Ingres
Inkjetwarehouse
Inland Products
Innergie
Innovative Card Scanning
Innovative Office
Insperity
Instant Technologies
Insulab
Integra Networks
Intel
Intel Security
Intelligent Computer Solutions
Intellinet
Intronis
Intuition
INUVIO
Inwin
ioFabric
Iogear
Iomega
Iosafe
iPearl
IP Home Products
iRiver
Ironkey
IRSA Video
iSheriff
iStabilizer
iStarUSA
IT in Motion
Ixia
IXsystems
iYogi USA

Jaco
Jaspersoft
Jatheon Technologies Inc.
Jaton
JetBrains
JMR Electronics
Joro
Juicepresso
JungleDisk
Just Systems Canada
JVC

Kanex
Kanguru
Kantek
Kaser Corporation
Kaminario
Keeper
Kensington
Kerio
Keyovation
Keyscan

Keytronic
Kinesis
Kingsoft
Kingston
Kingston Digital Inc
Kingston Distribution
Kinyo
Kitenga
Kleen Concepts
Knowledge Management Association
Koamtac
Kobian
KODAK
KOM Networks
Komprise
Konftel
Konica Minolta
KSI Envoy
KT&C
Kwikset
Kyocera

Lab Gruppen E-Series
LandAirSea
Lanier
LapCabby
Laplinsk Software
Lasershield
Launchpad
LD Smart
Lenovo
Lepide
Let's Gel
Level Platforms
LexisNexis
Lexmark
LG Electronics
Liaison
LifeSize
Lightspeed Systems
LigoWave
Likewise
Lind Electronics
Link Depot
Linksys
LinkSystems
Linoma
Lite-On
Litronics Envoy
LiveTiles
Location Based Technologies
Lockdown Tech
Logbar
Logicube
Logitech
LSI
Lucasey
Lumension
Lumisource

M&A Technology
Maclocks
Macro Image Technology
Magma
Magnetic 3D
Magtek
Mainpine, Inc.
Malwarebytes
Man and Machines
Managed Objects

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2016 LINE CARD (CONT.)

Manhattan
 Marex Group Inc.
 Markzware
 Matrox
 Maxell
 Maxta
 Maxtor
 MaxxFi
 Mediatech
 medM
 Mellanox
 Memorex
 Memorex Electronics
 Memory Experts
 Meridian
 Message Labs
 Message Logic
 Metadot Corp
 Metafuse dba Project Insight
 Metropolis
 Metrologic
 Mettler Toledo
 Micro Micr
 MicroPac Technologies
 Microsoft
 Microsoft ESD
 Microsoft Hosted Exchange
 Microsoft OEM
 Microsoft Retail
 Microsoft Surface
 Microsoft Surface Hub
 Milestone Systems
 Minicom
 Mintronix
 Minuteman Power Technologies
 MIO Technologies
 Mirantis
 Mita
 Mitel Cloud
 Mitsubishi
 Mitsubishi Digital Electric America
 Mizco
 MJ Mitchell Consulting/Braggables
 Mobilisk
 Mobile Action Technology, Inc.
 Mobile Demand
 Mobile Edge
 MobileMark
 Monitors In Motion
 Monoprice
 Moonwalk
 MooreCo, Inc
 Mota
 Motion Computing
 Motorola Solutions
 Movea
 MPak
 MS - Cash Drawer
 MSE
 MSI Notebook
 MSS Software
 Multi-link
 Muratec
 Mutare
 MyCDesk (Elyone)

N-Able
 Nanonation
 National Service Center
 Ncipher Envoy
 NCP
 NDS Surgical Imaging
 Nearpod
 NEC
 NEC Corporation of America
 NEC Display Solutions

NEC Servers
 NEC Software
 NEC Storage
 Nervepoint
 Neschen Americas
 NET
 NetAccess
 Netcomm
 Netgear
 Netis Systems
 Netlib
 Netmotion
 Netop
 Netscout
 Netsparker
 Network Equipment Technologies
 Netwrix
 Neverware
 Newell Co-Sanford
 Nexenta
 NexGen
 Nicware/Niclabel
 Niko Electronics
 Nimbus Data Systems
 Nitro PDF
 Noble Locks
 Nodeprime
 Nor-Tech
 Norcent
 Notable Solutions, Inc.
 Nova Development
 Novastor
 Novatel Wireless
 Novuscell Batteries
 Now Micro
 Nuance Communications
 Nuance Dragon Medical
 Numonix
 Nvidia

O'Neil Printers
 O2 Security
 Objectworld
 OCSystems
 Octa
 OCZ Technology
 ODIN Technologies
 Okidata
 Olea
 QLIXIR Envoy
 OnCue
 OneWorldTouch
 OnSSI
 Onyx Graphics Inc
 Open-E
 Opengear
 Open-Xchange
 OPS Solutions
 Optoma
 Original Power
 OrionVM
 OSNEXUS
 Otto
 Outdoor Tech
 Overland Storage
 Oxcyon

Packaging Strategies
 Packet 8
 Paessler
 Panasonic
 Panasonic Communications
 Panasonic Consumer - Security
 Panasonic Pro Video
 Panasonic Projectors
 Panasonic Toughbooks

Panda Security
 Pannin
 Panorama Antenna
 Panterra Networks
 Pantone Solutions
 Papago
 Para Sys, Inc.
 Paragon Software
 Parallels
 Partner Tech
 Patriot Memory
 Patrol PC
 Paxton Access
 Payoda
 PC Gearhead
 PC Pit Stop
 PDU's Direct
 Peerless Industries
 Pelican
 Pentaho
 Perfect Fit
 PeripheralLogix
 PEXAGON
 Pexagon Tech
 PGI
 Pharos Science and Application
 Philips
 PhishMe
 Phonic Ear
 Photo Shelter
 Pica8
 Pivot3
 Planar
 Plantronics
 Plasmon Optical Media
 Plextor
 Plexxi
 Plumgrid
 Plus Technologies
 PNY
 Point A Technologies
 Policy Medical
 Polyvision/Steelcase
 POSBank USA
 POSH Manufacturing
 Positron
 Posturite
 Powercart
 Powergistics
 Powerwar
 Precise Biometrics Envoy
 PrehKeyTec
 Premium Compatibles
 Precision Dynamics Corp
 Precision Mounts
 Prestige International
 Preton
 Prime View
 Printek
 Printer-Logic
 Printronix
 Private Label Media
 ProLabs
 Proline
 Promethean
 Promise
 Promisec
 Protect Computer Products
 Protect Covers
 Proxima RF
 PSC
 Psion
 Puppet Labs
 Pure Orange

Qlogic

Qualtrax
 Quanmax
 Quanta
 Quantum
 Quark
 Quartet
 Quatech
 Quattro
 Quest International
 Quest/Totoku
 Quick Quality Cabinets
 Qumu

Radaptive
 Radiant Logic
 Rain Design
 RAM Mounts
 Rapid7
 RCR International
 Ready Dock
 Red Hat
 RedGate Software
 Reed Elsevier Inc.
 Reflexion
 ReLaunch Aggregator
 ReplayXD
 Retrospect
 Rhino Technology Group
 Rhinotek
 Ricoh
 Ridgeline Technology
 RidgeLogic
 RIF6
 Rise Vision Digital Signage
 RJS Software
 RLE
 Robinson Win Word
 Robo3D
 Robobak
 Roccat
 Rocky Mountain Ram
 Rocstor
 Roper Mobile Technology
 Rose Electronics
 Royal Consumer Products
 RSPA (Sungale)
 RSPA, Inc
 RT Sales
 Rubbermaid Medical
 Ruckus Wireless

Safe-T
 Safety Vision
 Sagemcom
 Sahara Cases
 Salamander
 Samsung
 Sandisk
 Sanyo
 Sanyo Denki
 SAP
 Sapient Technologies
 SATO
 Savin
 Scala
 Scale Computing
 Science Logic
 SCM Microsystems Envoy
 SCO Group
 Scosche

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2016 LINE CARD (CONT.)

SCP
 Screenrag
 Seagate
 SealShield
 SecPod
 Seiko Instruments
 Seiko Instruments USA
 Sen.se
 Sena Cases
 Sencore Inc.
 Sengled
 Sennheiser
 Sentry360
 ServerTech
 ServicePoint365
 Services
 Sharp
 Sharegate
 Shaun Jackson Design
 Shivnet
 Shuttle Computer
 Shuttle Security
 SI Screens (Screen innovations)
 Sierra Wireless
 Sigma Photo
 Signagelive
 Signix
 SillG
 Silex
 Simply NUC
 Simple8
 SIOS Technology, Inc
 SKB Cases
 Skin-It
 Skykick
 Smart AVI
 Smart Modular
 SmartPower Systems
 Smith Enterprises
 SMK-Link
 Snoopwall
 SOFTEX
 SoftLayer
 Software & Peripherals
 Software Shelf
 Solarflare
 Solar Rig
 Sole Source Technology
 Solidfire
 Solid Line Products
 SOLO
 Sonic Foundry
 Sonicwall
 Sonitronix
 Sony
 Sony Chemicals
 Sony Content Capture Solutions
 Sony Creative Software
 Sony Professional Monitors
 Sony Projectors
 Sony ProSUMER Displays
 SP Controls
 Space Saving Solutions
 Spark Integration
 Spectracom
 Spectrum Business
 Spectrum Corporation
 Speechswitch
 Sphere3D
 SPIKES
 Spracht
 SPRACHT
 Sprinxie
 SSE Technologies
 SSG Consulting
 SSH
 Stadia Media

Star Micronics
 Startech
 Startech.com
 STEC
 Steganos
 Stelle
 StemFuse
 Stephen Gould Corp.
 Still Secure
 StorageCraft
 StorageTek
 StorMagic
 Stormboard
 Stratus
 Stulz Air
 SugarCRM
 Summa Inc
 Supercom
 Supermicro
 Swiftpage
 Swingline
 Swyx
 Syam
 Syba Multimedia
 Sychron
 Sychron
 Symantec
 Symantec Hosted Services
 Symbee
 SyncroSoft
 Synel Industries
 Syntax-Brilliant
 Syntela
 System Design Advantage
 Systran

 TAA Products
 Tablet Express
 Tablet Kiosk
 TABLETMedia
 TAG / Technology Advancement Group
 TAG Global Systems
 Take Charger
 Talis Data Systems
 Tandberg
 Tandesa
 Tannoy
 Targus
 Tasq
 TCP Wave
 TDK
 TEAC
 Teamboard
 Team Viewer
 Tech Global
 Techguard Security
 Technologies LTD.
 Tech Products 360
 Techsmith
 Tegile
 TEKLYNX International
 Telephonetics
 Teles
 TelWorx
 Tely Labs
 Tempest Lighting
 Tenergy
 Teraclix
 TeraMedica
 Teras
 Thecus
 The Joy Factory
 Thermal Take
 ThreatTrack
 Time Warner Business
 Titan Radio
 Tommo

Toolfarm
 Toopher
 Top Patch
 Toshiba
 Toshiba Digital Display Solutions
 Toshiba Security
 Toshiba-Tec
 Total Computing Solutions
 Total Defense
 Total Micro
 Totoku Motor
 Touch Systems
 TPG
 TP Link
 Tracewell Systems
 Tracker Software
 Track Scan
 Transcend Information
 Transition
 Tremolo Security
 Trend Micro
 TRENdnet
 Trenton Systems
 TRG Group (Wenger/SwissGear)
 Trident Systems
 Tripp Lite
 Trisys
 TSC
 Ttuff Technologies
 Turtle by Perm-A-Store
 TVS (Eversun- Technologies)
 Twinhead
 Tyan
 Tycon Power

Ultra Products
 Uniform Industrial Corp
 Unity
 Unirise
 Unitech America
 Universal Devices
 Uniwide
 Unotron
 UNIXIS (SCO)
 Unytouch Manufacturing/Firebox
 Upcycle Goods
 UPEK
 Uptime Devices
 Urban Armor Gear
 US Robotics
 USSI
 Ultimaco
 Utility Associates

V5
 Valcom
 VanDyke Software
 Vantage Point
 Vantec
 VARCommerce
 Varonis
 VDO360
 Veilux
 Veracity
 Verbatim
 Verizon
 Victorinox
 Victory Multimedia
 Videxio
 Viewer Central
 ViewSonic
 VIO
 Vircom
 Virsto
 Virtuu
 Visage Mobile
 Visioneer

VisionMAX
 Vision Wireless
 Visix
 Vistaquest
 VM Electronics
 Vtech
 VuPoint
 VuByte
 VXI
 VXL Instruments

Warp Mechanics
 Wasp Bar Code
 Watchguard
 WD, a Western Digital Company
 Webroot
 Weltron
 WePresent
 Westinghouse
 West Penn Wire
 West Point
 White Label Document Services
 WhyGosh
 WI-EX
 Williams Software - Smartrack
 Wincor Nixdorf
 WinMagic
 Winston International
 Wiresoft
 Wirepress
 Wizard Wall
 Wolters Kluwer Health
 Wombat
 Women In Bags / Fabrique
 Woodware Furniture
 Worthington Distribution
 Woven Systems
 Wyse

X-IO
 Xerox
 Xerox Scanner
 XFX
 Xi3
 XPand Cinema
 Xplora Technologies
 Xsigo
 Xtreme Cables
 XtremeMac
 XYZ Printing

YouSendit

 Zend Technologies
 Zettaset
 Ziften Technologies
 Zimbra
 Zinstall
 Zlago
 ZLINE
 Zmanda
 Zoom Video
 Zotac
 ZTE
 ZyXel

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TAB 8 – VALUE ADDED PRODUCTS AND SERVICES

See attached SYNEX Services pdf.



Tab 9 – Required Documents

- ◆ Clean Air and Water Act / Debarment Notice
- ◆ Contractors Requirements
- ◆ Antitrust Certification Statements
- ◆ FEMA Standard Terms and Conditions Addendum for Contracts and Grants
- ◆ Required Clauses for Federal Assistance by FTA
- ◆ State Notice Addendum

Clean Air and Water Act & Debarment Notice

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h)), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations

Potential Vendor	SYNNEX Corporation
Print Name	Daniel T. Brennan
Address	39 Pelham Ridge Drive
City, State, Zip	Greenville, SC 29615
Authorized signature	
Date	07-15-2016

Contractor Requirements

Contractor Certification Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statues of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

Fingerprint & Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

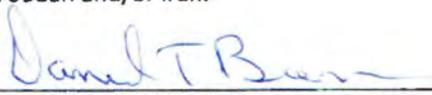
The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

Business Operations in Sudan, Iran

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Authorized signature



Date

Daniel T. Brennan, Vice President & Senior Counsel, SYNEX Corporation
07-15-2016

Antitrust Certification Statements (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

(1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;

(2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;

(3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and

(4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company name	SYNNEX Corporation
Address	39 Pelham Ridge Drive
City/State/Zip	Greenville, SC 29615
Telephone No.	864-349-4801
Fax No.	510-360-6613
Email address	danielbr@synnex.com
Printed name	Daniel T. Brennan
Position with company	Vice President & Senior Counsel
Authorized signature	

State Notice Addendum

Pursuant to certain state notice provisions the following public agencies and political subdivisions of the referenced public agencies are eligible to access the contract award made pursuant to this solicitation. Public agencies and political subdivisions are hereby given notice of the foregoing request for proposal for purposes of complying with the procedural requirement of said statutes:

Nationwide: http://www.usa.gov/Agencies/Local_Government/Cities.shtml

Other States: Cities, Towns, Villages, and Boroughs

No.

Cities, Towns, Villages and Boroughs in Oregon

- 1 CEDAR MILL COMMUNITY LIBRARY
- 2 CITY COUNTY INSURANCE SERVICES
- 3 CITY OF ADAIR VILLAGE
- 4 CITY OF ALBANY
- 5 CITY OF ASHLAND
- 6 CITY OF ASTORIA OREGON
- 7 CITY OF AUMSVILLE
- 8 CITY OF AURORA
- 9 CITY OF BEAVERTON
- 10 CITY OF BOARDMAN
- 11 CITY OF BURNS
- 12 CITY OF CANBY
- 13 CITY OF CANNON BEACH OR
- 14 CITY OF CANYONVILLE
- 15 CITY OF CENTRAL POINT POLICE DEPARTMENT
- 16 CITY OF CLATSKANIE
- 17 CITY OF COBURG
- 18 CITY OF CONDON
- 19 CITY OF COOS BAY
- 20 CITY OF CORVALLIS
- 21 CITY OF COTTAGE GROVE
- 22 CITY OF CRESWELL
- 23 CITY OF DALLAS
- 24 CITY OF DAMASCUS
- 25 CITY OF DUNDEE
- 26 CITY OF EAGLE POINT
- 27 CITY OF ECHO
- 28 CITY OF ESTACADA
- 29 CITY OF EUGENE
- 30 CITY OF FAIRVIEW
- 31 CITY OF FALLS CITY
- 32 CITY OF GATES
- 33 CITY OF GEARHART
- 34 CITY OF GERVAIS
- 35 CITY OF GOLD HILL
- 36 CITY OF GRANTS PASS
- 37 CITY OF GRESHAM
- 38 CITY OF HAPPY VALLEY
- 39 CITY OF HILLSBORO
- 40 CITY OF HOOD RIVER
- 41 CITY OF JOHN DAY
- 42 CITY OF KLAMATH FALLS
- 43 CITY OF LA GRANDE
- 44 CITY OF LAKE OSWEGO
- 45 CITY OF LAKESIDE
- 46 CITY OF LEBANON
- 47 CITY OF MALIN
- 48 CITY OF MCMINNVILLE
- 49 CITY OF MEDFORD
- 50 CITY OF MILL CITY
- 51 CITY OF MILLERSBURG
- 52 CITY OF MILWAUKIE
- 53 CITY OF MORO

- 54 CITY OF MOSIER
- 55 CITY OF NEWBERG
- 56 CITY OF NORTH PLAINS
- 57 CITY OF OREGON CITY
- 58 CITY OF PHOENIX
- 59 CITY OF PILOT ROCK
- 60 CITY OF PORT ORFORD
- 61 CITY OF PORTLAND
- 62 CITY OF POWERS
- 63 CITY OF REDMOND
- 64 CITY OF REEDSPORT
- 65 CITY OF RIDDLE
- 66 CITY OF SALEM
- 67 CITY OF SANDY
- 68 CITY OF SANDY
- 69 CITY OF SCAPPOOSE
- 70 CITY OF SEASIDE
- 71 CITY OF SHADY COVE
- 72 CITY OF SHERWOOD
- 73 CITY OF SPRINGFIELD
- 74 CITY OF ST. PAUL
- 75 CITY OF STAYTON
- 76 CITY OF TIGARD, OREGON
- 77 CITY OF TUALATIN, OREGON
- 78 CITY OF WARRENTON
- 79 CITY OF WEST LINN/PARKS
- 80 CITY OF WILSONVILLE
- 81 CITY OF WINSTON
- 82 CITY OF WOOD VILLAGE
- 83 CITY OF WOODBURN
- 84 CITY OF YACHATS
- 85 FLORENCE AREA CHAMBER OF COMMERCE
- 86 GASTON RURAL FIRE DEPARTMENT
- 87 GLADSTONE POLICE DEPARTMENT
- 88 HOUSING AUTHORITY OF THE CITY OF SALEM
- 89 KEIZER POLICE DEPARTMENT
- 90 LEAGUE OF OREGON CITIES
- 91 MALIN COMMUNITY PARK AND RECREATION DISTRICT
- 92 METRO
- 93 MONMOUTH - INDEPENDENCE NETWORK
- 94 PORTLAND DEVELOPMENT COMMISSION
- 95 RAINIER POLICE DEPARTMENT
- 96 RIVERGROVE WATER DISTRICT
- 97 SUNSET EMPIRE PARK AND RECREATION
- 98 THE NEWPORT PARK AND RECREATION CENTER
- 99 TILLAMOOK PEOPLES UTILITY DISTRICT
- 100 TUALATIN VALLEY FIRE & RESCUE
- 101 WEST VALLEY HOUSING AUTHORITY

No. Counties and Parishes

- 1 ASSOCIATION OF OREGON COUNTIES
- 2 BENTON COUNTY
- 3 CLACKAMAS COUNTY DEPT OF TRANSPORTATION
- 4 CLATSOP COUNTY
- 5 COLUMBIA COUNTY, OREGON
- 6 COOS COUNTY HIGHWAY DEPARTMENT
- 7 CROOK COUNTY ROAD DEPARTMENT

8 CURRY COUNTY OREGON
 9 DESCHUTES COUNTY
 10 DOUGLAS COUNTY
 11 GILLIAM COUNTY
 12 GILLIAM COUNTY OREGON
 13 GRANT COUNTY, OREGON
 14 HARNEY COUNTY SHERIFFS OFFICE
 15 HOOD RIVER COUNTY
 16 HOUSING AUTHORITY OF CLACKAMAS COUNTY
 17 JACKSON COUNTY HEALTH AND HUMAN SERVICES
 18 JEFFERSON COUNTY
 19 KLAMATH COUNTY VETERANS SERVICE OFFICE
 20 LAKE COUNTY
 21 LANE COUNTY
 22 LINCOLN COUNTY
 23 LINN COUNTY
 24 MARION COUNTY , SALEM, OREGON
 25 MORROW COUNTY
 26 MULTNOMAH COUNTY
 27 MULTNOMAH COUNTY
 28 MULTNOMAH LAW LIBRARY
 29 NAMI LANE COUNTY
 30 POLK COUNTY
 31 SHERMAN COUNTY
 32 UMATILLA COUNTY, OREGON
 33 UNION COUNTY
 34 WALLOWA COUNTY
 35 WASCO COUNTY
 36 WASHINGTON COUNTY
 37 YAMHILL COUNTY
 1 BOARD OF WATER SUPPLY
 2 COUNTY OF HAWAII
 3 MAUI COUNTY COUNCIL

No. Higher Education

1 BIRTHINGWAY COLLEGE OF MIDWIFERY
 2 BLUE MOUNTAIN COMMUNITY COLLEGE
 3 CENTRAL OREGON COMMUNITY COLLEGE
 4 CHEMEKETA COMMUNITY COLLEGE
 5 CLACKAMAS COMMUNITY COLLEGE
 6 COLUMBIA GORGE COMMUNITY COLLEGE
 7 GEORGE FOX UNIVERSITY
 8 KLAMATH COMMUNITY COLLEGE DISTRICT
 9 LANE COMMUNITY COLLEGE
 10 LEWIS AND CLARK COLLEGE
 11 LINFIELD COLLEGE
 12 LINN-BENTON COMMUNITY COLLEGE
 13 MARYLHURST UNIVERSITY
 14 MT. HOOD COMMUNITY COLLEGE
 15 MULTNOMAH BIBLE COLLEGE
 16 NATIONAL COLLEGE OF NATURAL MEDICINE
 17 NORTHWEST CHRISTIAN COLLEGE
 18 OREGON HEALTH AND SCIENCE UNIVERSITY
 19 OREGON UNIVERSITY SYSTEM
 20 PACIFIC UNIVERSITY
 21 PORTLAND COMMUNITY COLLEGE
 22 PORTLAND STATE UNIV.
 23 REED COLLEGE
 24 ROGUE COMMUNITY COLLEGE
 25 SOUTHWESTERN OREGON COMMUNITY COLLEGE
 26 TILLAMOOK BAY COMMUNITY COLLEGE
 27 UMPQUA COMMUNITY COLLEGE
 28 WESTERN STATES CHIROPRACTIC COLLEGE
 29 WILLAMETTE UNIVERSITY
 1 ARGOSY UNIVERSITY
 2 BRIGHAM YOUNG UNIVERSITY - HAWAII
 3 COLLEGE OF THE MARSHALL ISLANDS
 4 RESEARCH CORPORATION OF THE UNIVERSITY OF HAWAII
 5 UNIVERSITY OF HAWAII AT MANOA

No. K - 12

1 ARCHBISHOP FRANCIS NORBERT BLANCHET SCHOOL
 2 BAKER COUNTY SCHOOL DIST. 16J - MALHEUR ESD

3 BAKER SCHOOL DISTRICT 5-J
 4 BANDON SCHOOL DISTRICT
 5 BANKS SCHOOL DISTRICT
 6 BEAVERTON SCHOOL DISTRICT
 7 BEND / LA PINE SCHOOL DISTRICT
 8 BEND-LA PINE SCHOOL DISTRICT
 9 BROOKING HARBOR SCHOOL DISTRICT NO.17-C
 10 CANBY SCHOOL DISTRICT
 11 CANYONVILLE CHRISTIAN ACADEMY
 12 CASCADE SCHOOL DISTRICT
 13 CASCADES ACADEMY OF CENTRAL OREGON
 14 CENTENNIAL SCHOOL DISTRICT
 15 CENTRAL CATHOLIC HIGH SCHOOL
 16 CENTRAL POINT SCHOOL DISTRICT NO. 6
 17 CENTRAL SCHOOL DISTRICT 13J
 18 CLACKAMAS EDUCATION SERVICE DISTRICT
 19 COOS BAY SCHOOL DISTRICT
 20 COOS BAY SCHOOL DISTRICT NO.9
 21 COQUILLE SCHOOL DISTRICT 8
 22 COUNTY OF YAMHILL SCHOOL DISTRICT 29
 23 CRESWELL SCHOOL DISTRICT
 24 CROSSROADS CHRISTIAN SCHOOL
 25 CULVER SCHOOL DISTRICT NO.
 26 DALLAS SCHOOL DISTRICT NO. 2
 27 DAVID DOUGLAS SCHOOL DISTRICT
 28 DAYTON SCHOOL DISTRICT NO.8
 29 DE LA SALLE N CATHOLIC HS
 30 DESCHUTES COUNTY SD NO.6 - SISTERS SD
 31 DOUGLAS COUNTY SCHOOL DISTRICT 116
 32 DOUGLAS EDUCATION SERVICE DISTRICT
 33 DUFUR SCHOOL DISTRICT NO.29
 34 ELKTON SCHOOL DISTRICT NO.34
 35 ESTACADA SCHOOL DISTRICT NO.108
 36 FOREST GROVE SCHOOL DISTRICT
 37 GASTON SCHOOL DISTRICT 511J
 38 GEN CONF OF SDA CHURCH WESTERN OR
 39 GLADSTONE SCHOOL DISTRICT
 40 GLENDALE SCHOOL DISTRICT
 41 GLIDE SCHOOL DISTRICT NO.12
 42 GRANTS PASS SCHOOL DISTRICT 7
 43 GREATER ALBANY PUBLIC SCHOOL DISTRICT
 44 GRESHAM-BARLOW SCHOOL DISTRICT
 45 HARNEY COUNTY SCHOOL DIST. NO.3
 46 HARNEY EDUCATION SERVICE DISTRICT
 47 HEAD START OF LANE COUNTY
 48 HERITAGE CHRISTIAN SCHOOL
 49 HIGH DESERT EDUCATION SERVICE DISTRICT
 50 HOOD RIVER COUNTY SCHOOL DISTRICT
 51 JACKSON CO SCHOOL DIST NO.9
 52 JEFFERSON COUNTY SCHOOL DISTRICT 509-J
 53 JEFFERSON SCHOOL DISTRICT
 54 KLAMATH FALLS CITY SCHOOLS
 55 LA GRANDE SCHOOL DISTRICT
 56 LAKE OSWEGO SCHOOL DISTRICT 7J
 57 LANE COUNTY SCHOOL DISTRICT 4J
 58 LANE COUNTY SCHOOL DISTRICT 69
 59 LEBANON COMMUNITY SCHOOLS NO.9
 60 LINCOLN COUNTY SCHOOL DISTRICT
 61 LINN CO. SCHOOL DIST. 95C - SCIO SD
 62 LOST RIVER JR/SR HIGH SCHOOL
 63 LOWELL SCHOOL DISTRICT NO.71
 64 MARION COUNTY SCHOOL DISTRICT 103 - WASHINGTON ES
 65 MCMINNVILLE SCHOOL DISTRICT NO.40
 66 MEDFORD SCHOOL DISTRICT 549C
 67 MITCH CHARTER SCHOOL
 68 MOLALLA RIVER ACADEMY
 69 MOLALLA RIVER SCHOOL DISTRICT NO.35
 70 MONROE SCHOOL DISTRICT NO.1J
 71 MORROW COUNTY SCHOOL DISTRICT
 72 MT. ANGEL SCHOOL DISTRICT NO.91
 73 MT. SCOTT LEARNING CENTERS
 74 MULTISENSORY LEARNING ACADEMY

75 MULTNOMAH EDUCATION SERVICE DISTRICT
76 MYRTLE POINT SCHOOL DISTRICT NO.41
77 NEAH-KAH-NIE DISTRICT NO.56
78 NESTUCCA VALLEY SCHOOL DISTRICT NO.101
79 NOBEL LEARNING COMMUNITIES
80 NORTH BEND SCHOOL DISTRICT 13
81 NORTH CLACKAMAS SCHOOL DISTRICT
82 NORTH SANTIAM SCHOOL DISTRICT 29J
83 NORTH WASCO CTY SCHOOL DISTRICT 21 - CHENOWITH
84 NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT
85 NYSSA SCHOOL DISTRICT NO. 26
86 ONTARIO MIDDLE SCHOOL
87 OREGON TRAIL SCHOOL DISTRICT NO.46
88 OUR LADY OF THE LAKE SCHOOL
89 PHILOMATH SCHOOL DISTRICT
90 PHOENIX-TALENT SCHOOL DISTRICT NO.4
91 PORTLAND ADVENTIST ACADEMY
92 PORTLAND JEWISH ACADEMY
93 PORTLAND PUBLIC SCHOOLS
94 RAINIER SCHOOL DISTRICT
95 REDMOND SCHOOL DISTRICT
96 REEDSPORT SCHOOL DISTRICT
97 REYNOLDS SCHOOL DISTRICT
98 ROGUE RIVER SCHOOL DISTRICT NO.35
99 ROSEBURG PUBLIC SCHOOLS
100 SALEM-KEIZER PUBLIC SCHOOLS
101 SCAPPOOSE SCHOOL DISTRICT 1J
102 SEASIDE SCHOOL DISTRICT 10
103 SEVEN PEAKS SCHOOL
104 SHERWOOD SCHOOL DISTRICT 88J
105 SILVER FALLS SCHOOL DISTRICT
106 SIUSLAW SCHOOL DISTRICT
107 SOUTH COAST EDUCATION SERVICE DISTRICT
108 SOUTH LANE SCHOOL DISTRICT 45J3
109 SOUTHERN OREGON EDUCATION SERVICE DISTRICT
110 SOUTHWEST CHARTER SCHOOL
111 SPRINGFIELD SCHOOL DISTRICT NO.19
112 STANFIELD SCHOOL DISTRICT
113 SWEET HOME SCHOOL DISTRICT NO.55
114 THE CATLIN GABEL SCHOOL
115 TIGARD-TUALATIN SCHOOL DISTRICT
116 UMATILLA-MORROW ESD
117 VERNONIA SCHOOL DISTRICT 47J
118 WEST HILLS COMMUNITY CHURCH
119 WEST LINN WILSONVILLE SCHOOL DISTRICT
120 WHITEAKER MONTESSORI SCHOOL
121 YONCALLA SCHOOL DISTRICT NO.32

No. Nonprofit & Other

1 211INFO
2 ACUMENTRA HEALTH
3 ADDICTIONS RECOVERY CENTER, INC
4 ALLFOURONE/CRESTVIEW CONFERENCE CTR.
5 ALVORD-TAYLOR INDEPENDENT LIVING SERVICES
6 ALZHEIMERS NETWORK OF OREGON
7 ASHLAND COMMUNITY HOSPITAL
8 ATHENA LIBRARY FRIENDS ASSOCIATION
9 BARLOW YOUTH FOOTBALL
10 BAY AREA FIRST STEP, INC.
11 BENTON HOSPICE SERVICE
12 BETHEL CHURCH OF GOD
13 BIRCH COMMUNITY SERVICES, INC.
14 BLACHLY LANE ELECTRIC COOPERATIVE
15 BLIND ENTERPRISES OF OREGON

16 BONNEVILLE ENVIRONMENTAL FOUNDATION
17 BOYS AND GIRLS CLUBS OF PORTLAND METROPOLITAN AREA
18 BROAD BASE PROGRAMS INC.
19 CANBY FOURSQUARE CHURCH
20 CANCER CARE RESOURCES
21 CASCADIA BEHAVIORAL HEALTHCARE
22 CASCADIA REGION GREEN BUILDING COUNCIL
23 CATHOLIC CHARITIES
24 CATHOLIC COMMUNITY SERVICES
25 CENTER FOR RESEARCH TO PRACTICE
26 CENTRAL BIBLE CHURCH
27 CENTRAL CITY CONCERN
28 CENTRAL DOUGLAS COUNTY FAMILY YMCA
29 CENTRAL OREGON COMMUNITY ACTION AGENCY NETWORK
30 CHILDPEACE MONTESSORI
31 CITY BIBLE CHURCH
32 CLACKAMAS RIVER WATER
33 CLASSROOM LAW PROJECT
34 COAST REHABILITATION SERVICES
35 COLLEGE HOUSING NORTHWEST
36 COLUMBIA COMMUNITY MENTAL HEALTH
37 COMMUNITY ACTION ORGANIZATION
38 COMMUNITY ACTION TEAM, INC.
39 COMMUNITY CANCER CENTER
40 COMMUNITY HEALTH CENTER, INC
41 COMMUNITY VETERINARY CENTER
42 CONFEDERATED TRIBES OF GRAND RONDE
43 CONSERVATION BIOLOGY INSTITUTE
44 CONTEMPORARY CRAFTS MUSEUM AND GALLERY
45 CORVALLIS MOUNTAIN RESCUE UNIT
46 COVENANT CHRISTIAN HOOD RIVER
47 COVENANT RETIREMENT COMMUNITIES
48 DECISION SCIENCE RESEARCH INSTITUTE, INC.
49 DELIGHT VALLEY CHURCH OF CHRIST
50 DOGS FOR THE DEAF, INC.
51 DOUGLAS ELECTRIC COOPERATIVE, INC.
52 EAST HILL CHURCH
53 EAST SIDE FOURSQUARE CHURCH
54 EAST WEST MINISTRIES INTERNATIONAL
55 EDUCATIONAL POLICY IMPROVEMENT CENTER
56 ELMIRA CHURCH OF CHRIST
57 EMERALD PUD
58 EMMAUS CHRISTIAN SCHOOL
59 EN AVANT, INC.
60 ENTERPRISE FOR EMPLOYMENT AND EDUCATION
61 EUGENE BALLET COMPANY
62 EUGENE SYMPHONY ASSOCIATION, INC.
63 EUGENE WATER & ELECTRIC BOARD
64 EVERGREEN AVIATION MUSEUM AND CAP. MICHAEL KING.
65 FAIR SHARE RESEARCH AND EDUCATION FUND
66 FAITH CENTER
67 FAITHFUL SAVIOR MINISTRIES
68 FAMILIES FIRST OF GRANT COUNTY, INC.
69 FANCONI ANEMIA RESEARCH FUND INC.
70 FARMWORKER HOUSING DEV CORP
71 FIRST CHURCH OF THE NAZARENE
72 FIRST UNITARIAN CHURCH
73 FORD FAMILY FOUNDATION
74 FOUNDATIONS FOR A BETTER OREGON
75 FRIENDS OF THE CHILDREN
76 GATEWAY TO COLLEGE NATIONAL NETWORK
77 GOAL ONE COALITION
78 GOLD BEACH POLICE DEPARTMENT
79 GOOD SHEPHERD COMMUNITIES
80 GOODWILL INDUSTRIES OF LANE AND SOUTH COAST COUNTIES
81 GRANT PARK CHURCH
82 GRANTS PASS MANAGEMENT SERVICES, DBA
83 GREATER HILLSBORO AREA CHAMBER OF COMMERCE
84 HALFWAY HOUSE SERVICES, INC.
85 HEARING AND SPEECH INSTITUTE INC
86 HELP NOW! ADVOCACY CENTER
87 HIGHLAND HAVEN

88	HIGHLAND UNITED CHURCH OF CHRIST	160	PLANNED PARENTHOOD OF SOUTHWESTERN OREGON
89	HIV ALLIANCE, INC	161	PORT CITY DEVELOPMENT CENTER
90	HOUSING AUTHORITY OF LINCOLN COUNTY	162	PORTLAND ART MUSEUM
91	HOUSING AUTHORITY OF PORTLAND	163	PORTLAND BUSINESS ALLIANCE
92	HOUSING NORTHWEST	164	PORTLAND HABILITATION CENTER, INC.
93	INDEPENDENT INSURANCE AGENTS AND BROKERS OF OREGON	165	PORTLAND SCHOOLS FOUNDATION
94	INTERNATIONAL SOCIETY FOR TECHNOLOGY IN EDUCATION	166	PORTLAND WOMENS CRISIS LINE
95	INTERNATIONAL SUSTAINABLE DEVELOPMENT FOUNDATION	167	PREGNANCY RESOUCE CENTERS OF GRETER PORTLAND
96	IRCO	168	PRINGLE CREEK SUSTAINABLE LIVING CENTER
97	JASPER MOUNTAIN	169	PUBLIC DEFENDER SERVICES OF LANE COUNTY, INC.
98	JUNIOR ACHIEVEMENT	170	QUADRIPLLEGICS UNITED AGAINST DEPENDENCY, INC.
99	KLAMATH HOUSING AUTHORITY	171	REBUILDING TOGETHER - PORTLAND INC.
100	LA CLINICA DEL CARINO FAMILY HEALTH CARE CENTER	172	REGIONAL ARTS AND CULTURE COUNCIL
101	LA GRANDE UNITED METHODIST CHURCH	173	RELEVANT LIFE CHURCH
102	LANE ELECTRIC COOPERATIVE	174	RENEWABLE NORTHWEST PROJECT
103	LANE MEMORIAL BLOOD BANK	175	ROGUE FEDERAL CREDIT UNION
104	LANECO FEDERAL CREDIT UNION	176	ROSE VILLA, INC.
105	LAUREL HILL CENTER	177	SACRED HEART CATHOLIC DAUGHTERS
106	LIFEWORCS NW	178	SAIF CORPORATION
107	LIVING WAY FELLOWSHIP	179	SAINT ANDREW NATIVITY SCHOOL
108	LOAVES & FISHES CENTERS, INC.	180	SAINT CATHERINE OF SIENA CHURCH
109	LOCAL GOVERNMENT PERSONNEL INSTITUTE	181	SAINT JAMES CATHOLIC CHURCH
110	LOOKING GLASS YOUTH AND FAMILY SERVICES	182	SALEM ALLIANCE CHURCH
111	MACDONALD CENTER	183	SALEM ELECTRIC
112	MAKING MEMORIES BREAST CANCER FOUNDATION, INC.	184	SALMON-SAFE INC.
113	METRO HOME SAFETY REPAIR PROGRAM	185	SCIENCEWORKS
114	METROPOLITAN FAMILY SERVICE	186	SE WORKS
115	MID COLUMBIA COUNCIL OF GOVERNMENTS	187	SECURITY FIRST CHILD DEVELOPMENT CENTER
116	MID-COLUMBIA CENTER FOR LIVING	188	SELF ENHANCEMENT INC.
117	MID-WILLAMETTE VALLEY COMMUNITY ACTION AGENCY, INC	189	SERENITY LANE
118	MORNING STAR MISSIONARY BAPTIST CHURCH	190	SEXUAL ASSAULT RESOURCE CENTER
119	MORRISON CHILD AND FAMILY SERVICES	191	SEXUAL ASSAULT RESOURCE CENTER
120	MOSAIC CHURCH	192	SHELTERCARE
121	NATIONAL PSORIASIS FOUNDATION	193	SHERIDAN JAPANESE SCHOOL FOUNDATION
122	NATIONAL WILD TURKEY FEDERATION	194	SHERMAN DEVELOPMENT LEAGUE, INC.
123	NEW AVENUES FOR YOUTH INC	195	SILVERTON AREA COMMUNITY AID
124	NEW BEGINNINGS CHRISTIAN CENTER	196	SISKIYOU INITIATIVE
125	NEW HOPE COMMUNITY CHURCH	197	SMART
126	NEWBERG FRIENDS CHURCH	198	SOCIAL VENTURE PARTNERS PORTLAND
127	NORTH BEND CITY- COOS/URRY HOUSING AUTHORITY	199	SOUTH COAST HOSPICE, INC.
128	NORTHWEST FOOD PROCESSORS ASSOCIATION	200	SOUTH LANE FAMILY NURSERY DBA FAMILY RELIEF NURSE
129	NORTHWEST LINE JOINT APPRENTICESHIP & TRAINING COMMITTEE	201	SOUTHERN OREGON CHILD AND FAMILY COUNCIL, INC.
130	NORTHWEST REGIONAL EDUCATIONAL LABORATORY	202	SOUTHERN OREGON HUMANE SOCIETY
131	NORTHWEST YOUTH CORPS	203	SPARC ENTERPRISES
132	OCHIN	204	SPIRIT WIRELESS
133	OHSU FOUNDATION	205	SPONSORS, INC.
134	OLIVET BAPTIST CHURCH	206	SPOTLIGHT THEATRE OF PLEASANT HILL
135	OMNIMEDIX INSTITUTE	207	SPRINGFIELD UTILITY BOARD
136	OPEN MEADOW ALTERNATIVE SCHOOLS, INC.	208	ST VINCENT DE PAUL
137	OREGON BALLET THEATRE	209	ST. ANTHONY CHURCH
138	OREGON CITY CHURCH OF THE NAZARENE	210	ST. ANTHONY SCHOOL
139	OREGON COAST COMMUNITY ACTION	211	ST. MARYS OF MEDFORD, INC.
140	OREGON DEATH WITH DIGNITY	212	ST. VINCENT DEPAUL OF LANE COUNTY
141	OREGON DONOR PROGRAM	213	STAND FOR CHILDREN
142	OREGON EDUCATION ASSOCIATION	214	STAR OF HOPE ACTIVITY CENTER INC.
143	OREGON ENVIRONMENTAL COUNCIL	215	SUMMIT VIEW COVENANT CHURCH
144	OREGON MUSUEM OF SCIENCE AND INDUSTRY	216	SUNNYSIDE FOURSQUARE CHURCH
145	OREGON PROGRESS FORUM	217	SUNRISE ENTERPRISES
146	OREGON REPERTORY SINGERS	218	SUSTAINABLE NORTHWEST
147	OREGON STATE UNIVERSITY ALUMNI ASSOCIATION	219	TENAS ILLAHEE CHILDCARE CENTER
148	OREGON SUPPORTED LIVING PROGRAM	220	THE EARLY EDUCATION PROGRAM, INC.
149	OSLC COMMUNITY PROGRAMS	221	THE NATIONAL ASSOCIATION OF CREDIT MANAGEMENT-OREGON, INC.
150	OUTSIDE IN	222	THE NEXT DOOR
151	OUTSIDE IN	223	THE OREGON COMMUNITY FOUNDATION
152	PACIFIC CASCADE FEDERAL CREDIT UNION	224	THE SALVATION ARMY - CASCADE DIVISION
153	PACIFIC FISHERY MANAGEMENT COUNCIL	225	TILLAMOOK CNTY WOMENS CRISIS CENTER
154	PACIFIC INSTITUTES FOR RESEARCH	226	TILLAMOOK ESTUARIES PARTNERSHIP
155	PACIFIC STATES MARINE FISHERIES COMMISSION	227	TOUCHSTONE PARENT ORGANIZATION
156	PARALYZED VETERANS OF AMERICA	228	TRAILS CLUB
157	PARTNERSHIPS IN COMMUNITY LIVING, INC.	229	TRAINING EMPLOYMENT CONSORTIUM
158	PENDLETON ACADEMIES	230	TRI-COUNTY HEALTH CARE SAFETY NET ENTERPRISE
159	PENTAGON FEDERAL CREDIT UNION		

231 TRILLIUM FAMILY SERVICES, INC.
 232 UMPQUA COMMUNITY DEVELOPMENT CORPORATION
 233 UNION GOSPEL MISSION
 234 UNITED CEREBRAL PALSY OF OR AND SW WA
 235 UNITED WAY OF THE COLUMBIA WILLAMETTE
 236 US CONFERENCE OF MENONNITE BRETHREN CHURCHES
 237 US FISH AND WILDLIFE SERVICE
 238 USAGENCIES CREDIT UNION
 239 VERMONT HILLS FAMILY LIFE CENTER
 240 VIRGINIA GARCIA MEMORIAL HEALTH CENTER
 241 VOLUNTEERS OF AMERICA OREGON
 242 WE CARE OREGON
 243 WESTERN RIVERS CONSERVANCY
 244 WESTERN STATES CENTER
 245 WESTSIDE BAPTIST CHURCH
 246 WILD SALMON CENTER
 247 WILLAMETTE FAMILY
 248 WILLAMETTE VIEW INC.
 249 WOODBURN AREA CHAMBER OF COMMERCE
 250 WORD OF LIFE COMMUNITY CHURCH
 251 WORKSYSTEMS INC
 252 YOUTH GUIDANCE ASSOC.
 253 YWCA SALEM
 1 ALOCHOLIC REHABILITATION SVS OF HI INC DBA HINA MAUKA
 2 ALOHACARE
 3 AMERICAN LUNG ASSOCIATION
 4 BISHOP MUSEUM
 5 BUILDING INDUSTRY ASSOCIATION OF HAWAII
 6 CTR FOR CULTURAL AND TECH INTERCHNG BETW EAST AND WEST
 7 EAH, INC.
 8 EASTER SEALS HAWAII
 9 GOODWILL INDUSTRIES OF HAWAII, INC.
 10 HABITAT FOR HUMANITY MAUI
 11 HALE MAHAOLU
 12 HAROLD K.L. CASTLE FOUNDATION
 13 HAWAII AGRICULTURE RESEARCH CENTER
 14 HAWAII EMPLOYERS COUNCIL
 15 HAWAII FAMILY LAW CLINIC DBA ALA KUOLA
 16 HONOLULU HABITAT FOR HUMANITY
 17 IUPAT, DISTRICT COUNCIL 50
 18 LANAKILA REHABILITATION CENTER INC.
 19 LEEWARD HABITAT FOR HUMANITY
 20 MAUI COUNTY FCU
 21 MAUI ECONOMIC DEVELOPMENT BOARD
 22 MAUI ECONOMIC OPPORTUNITY, INC.
 23 MAUI FAMILY YMCA
 24 NA HALE O MAUI
 25 NA LEI ALOHA FOUNDATION
 26 NETWORK ENTERPRISES, INC.
 27 ORI ANUENUE HALE, INC.
 28 PARTNERS IN DEVELOPMENT FOUNDATION
 29 POLYNESIAN CULTURAL CENTER
 30 PUNAHOU SCHOOL
 31 ST. THERESA CHURCH
 32 WAIANAEE COMMUNITY OUTREACH
 33 WAILUKU FEDERAL CREDIT UNION
 34 YMCA OF HONOLULU

No. Special/Independent Districts

1 BAY AREA HOSPITAL DISTRICT
 2 CENTRAL OREGON INTERGOVERNMENTAL COUNCIL
 3 CENTRAL OREGON IRRIGATION DISTRICT
 4 CHEHALEM PARK AND RECREATION DISTRICT
 5 CITY COUNTY INSURANCE SERVICES
 6 CLEAN WATER SERVICES
 7 COLUMBIA 911 COMMUNICATIONS DISTRICT
 8 COLUMBIA RIVER PUD

9 DESCHUTES COUNTY RFPD NO.2
 10 DESCHUTES PUBLIC LIBRARY SYSTEM
 11 EAST MULTNOMAH SOIL AND WATER CONSERVANCY
 12 GASTON RURAL FIRE DEPARTMENT
 13 GLADSTONE POLICE DEPARTMENT
 14 GLENDALE RURAL FIRE DISTRICT
 15 HOODLAND FIRE DISTRICT NO.74
 16 HOODLAND FIRE DISTRICT #74
 17 HOUSING AUTHORITY AND COMMUNITY SERVICES AGENCY
 18 KLAMATH COUNTY 9-1-1
 19 LANE EDUCATION SERVICE DISTRICT
 20 LANE TRANSIT DISTRICT
 21 MALIN COMMUNITY PARK AND RECREATION DISTRICT
 22 MARION COUNTY FIRE DISTRICT #1
 23 METRO
 24 METROPOLITAN EXPOSITION-RECREATION COMMISSION
 25 MONMOUTH - INDEPENDENCE NETWORK
 26 MULTONAH COUNTY DRAINAGE DISTRICT #1
 27 NEAH KAH NIE WATER DISTRICT
 28 NW POWER POOL
 29 OAK LODGE WATER DISTRICT
 30 OR INT'L PORT OF COOS BAY
 31 PORT OF ST HELENS
 32 PORT OF UMPQUA
 33 REGIONAL AUTOMATED INFORMATION NETWORK
 34 RIVERGROVE WATER DISTRICT
 35 SALEM AREA MASS TRANSIT DISTRICT
 36 SANDY FIRE DISTRICT NO. 72
 37 SUNSET EMPIRE PARK AND RECREATION
 38 THE NEWPORT PARK AND RECREATION CENTER
 39 THE PORT OF PORTLAND
 40 TILLAMOOK PEOPLES UTILITY DISTRICT
 41 TUALATIN HILLS PARK AND RECREATION DISTRICT
 42 TUALATIN VALLEY FIRE & RESCUE
 43 TUALATIN VALLEY WATER DISTRICT
 44 UNION SOIL & WATER CONSERVATION DISTRICT
 45 WEST MULTNOMAH SOIL AND WATER CONSERVATION DISTRICT
 46 WEST VALLEY HOUSING AUTHORITY
 47 WILLAMALANE PARK AND RECREATION DISTRICT
 48 YOUNGS RIVER LEWIS AND CLARK WATER DISTRICT

No. State Agencies

1 BOARD OF MEDICAL EXAMINERS
 2 OFFICE OF MEDICAL ASSISTANCE PROGRAMS
 3 OFFICE OF THE STATE TREASURER
 4 OREGON BOARD OF ARCHITECTS
 5 OREGON CHILD DEVELOPMENT COALITION
 6 OREGON DEPARTMENT OF EDUCATION
 7 OREGON DEPARTMENT OF FORESTRY
 8 OREGON DEPT OF TRANSPORTATION
 9 OREGON DEPT. OF EDUCATION
 10 OREGON LOTTERY
 11 OREGON OFFICE OF ENERGY
 12 OREGON STATE BOARD OF NURSING
 13 OREGON STATE POLICE
 14 OREGON TOURISM COMMISSION
 15 OREGON TRAVEL INFORMATION COUNCIL
 16 SANTIAM CANYON COMMUNICATION CENTER
 17 SEIU LOCAL 503, OPEU
 1 ADMIN. SERVICES OFFICE
 2 HAWAII CHILD SUPPORT ENFORCEMENT AGENCY
 3 HAWAII HEALTH SYSTEMS CORPORATION
 4 SOH- JUDICIARY CONTRACTS AND PURCH
 5 STATE DEPARTMENT OF DEFENSE
 6 STATE OF HAWAII
 7 STATE OF HAWAII
 8 STATE OF HAWAII, DEPT. OF EDUCATION

National IP CPN Proposed Authorized Resellers

Company Name	Address	City	State	Zip	Sales Contact	Sales contact Email	Sales Contact Phone #
Procellis Technology Inc (certified VOSB, and MBE)	901 Marquette Suite 1500	Minneapolis	MN	55402	Damian Young	damian.young@procellis.com	612-430-9505
Integra Business Center, Inc	7248 Tilghman	Allentown	PA	18106	Marty Andrefski	mandrefski@integra1.net	484--223-3480 ext.1160
Zones Inc	1102 15th St, SW Suite 102	Auburn	WA	98001	Kevin McGowan	govedcontracts@zones.com	800-381-9663 ext.53596
Open Systems of Cleveland	22999 Forbes Rd, Ste A	Cleveland	OH	44146	Diane Kearney	diane@osinc.com	888-881-6660 ext.102
SMP Distribution Inc	79 Ridge Road	Waban	MA	2468	Sam Arnold	sam.arnold@smpdistribution.com	781-771-0791
Advanced Computer Concepts	7927 Jones Branch Dr, Suite 600N	McLean	VA	22102	Reza Zarafshar	reza@aconline.com	571-395-4157
En-Net Services LLC	712 N East Street	Frederick	MD	21701	Ed Floyd	efloyd@en-netservices.com	301-846-9901
RA Networks dba Provision Data Solutions	555 Spirit of St Louis Blvd	Chesterfield	MO	63005	Heather Keeney	hkeeney@provisionds.com	636-449-5005
Solid IT Networks Inc	16507 Hedgcroft Ste 100	Houston	TX	77060	Chris Feddern	cfeddern@solidit.com	603-522-5199
PCMG Inc	14120 Newbrook Drive, Suite 100	Chantilly	VA	20151	Sandeep Kapoor	sandeep.kapoor@pcmg.com	310-225-4047
Infian LLC	2810 N Parham Road Suite 220	Richmond	VA	23294	Garry Hickerson	ghickerson@infian.com	224-276-3919
Corporate Technologies LLC	2000 44th St S Suite 100	Fargo	ND	58103	Jeff Coley	jeff.coley@gocorpotech.com	701-893-4080
Advanced Logic Industries Inc	1750 Kraft Drive Suite 1200	Blacksburg	VA	24060	Don Davis	don@ali-inc.com	540-443-3380
Works Computing Inc	1801 American Blvd East, Suite 12	Bloomington	MN	55425	Pat Cadle	pat.cadle@workscomputing.com	952-746-1583
MNJ Technologies Direct, Inc.	1025 Busch Parkway	Buffalo Grove	IL	60089	Mark Kuffel	mkuffel@mnjtech.com	847-876-8806
Southern Computer Warehouse	1395 S Marietta Parkway Bld 300 Su	Marietta	GA	30067	Jennifer Schreuders	jennifer.schreuders@scw.com	770-579-8927 ext 245
Marco Inc.	4510 Heatherwood Road	St Cloud	MN	56301	Amber Schoenherr	ambers@marconet.com	320-259-3000
Howard Industries Inc	PO Box 1590	Laurel	MS	39441	Yareasia Ellis	yellis@howard.com	888-912-3151
TwoTrees Technologies LLC	200 North Emporia Suite 300	Wichita	KS	67202	Donna Holderman	dheldermon@sagenet.com	918-878-9214
AE Business Solutions	2310 Crossroads Drive, Suite 2800	Madison	WI	53718	Thomas Slobodianuk	thomas.slobodianuk@aebs.com	414-727-5921

Standard Office Products	6120 Jessamine Street	Houston	TX	77081	Mark Futrell	mark@standardofficeproducts.com	713-541-1313
Paragon Development Systems dba PDS	13400 Bishops Lane	Brookfield	WI	53005	Lance Wand	lwand@pdsit.net	608-246-2847
Dasher Technologies	655 Campbell Technology Parkway S	Campbell	CA	95008	Angela Armstrong	angela.armstrong@dasher.com	408-409-2779
High Plains Computing dba HPC Solutions	44 Union Blvd Suite 600	Lakewood	CO	80228	Jill Cassidy	jcassidy@hpc-solutions.net	303-216-9270 ext 203
Network Architects, LLC	855 106th Ave NE, Suite 100	Bellevue	WA	98004	Brian McKinley	brianm@networkarchs.com	425-451-1234
Iconic Business Solutions	24903 Oro Valley Road	Auburn	CA	95602	Logan Byrne	logan@iconicbusiness.com	530-906-2937
WJ Office	PO Box 3529	Boone	NC	28607	Max Bolster	max@wjoffice.com	828-355-7023
Toshiba Americas Business Solutions	9740 Irvine Blvd	Irvine	CA	92618	Kathy De Santi	kathy.desanti@tabs.toshiba.com	949-462-6347
NWN Corporation	34611 PO Box 3900	San Francisco	CA	94139	Scott Pintsopoulos	spintsopoulos@nwnit.com	781-472-3435
Golden Star Technology Inc	12881 166th Street	Cerritos	CA	90703	Dennis Wang	dpwang@gstes.com	562-345-8711
GKR Systems, Inc. dba Venture Technologies	860 Centre Street	Ridgeland	MS	39157	Mark Frye	jmfrye@ventech.com	601.978.6164
Earthbend LLC	2300 E 54th Street N Ste 3	Sioux Falls	SD	57104	Donna Warner	donna.warner@earthbend.com	605-789-5670
PrimeEdge Technology Inc	180-3 Prosperity Drive	Winchester	VA	22602	Susan Saxion	ssaxion@primeedgetech.com	540-678-8369 ext 201
Riverside Technologies Inc	105 Gateway Drive	North Sioux City	SD	57049	Kurt Branson	kbranson@1rti.com	866-804-4388 ext 1013
Civitas IT	625 Kenmoor Ave SE, Suite 301	Grand Rapids	MI	49546	Howard Hardesty	howardh@civitas-it.com	855-424-8482 ext 500
Tissco	14741 Beach Blvd Suite 131	La Mirada	CA	90638	Manoj Thosani	manoj@tissco.net	909-322-1294
Exebridge Inc (LeTigre Solutions Inc)	PO Box 79353	Houston	TX	77279	Mark Pruitt	mpruitt@exebridge.com	821-977-4718
HCGI Hartford	10440 Little Patuxent Pkwy Suite 300	Columbia	MD	21044	Carol Huff	chuff@hcgi.com	443-393-1062
Hypertec USA Inc	10601 N Frank Lloyd Wright Blvd Sui	Scottsdale	AZ	85259	Mike Marracino	mmarracino@hypertec.com	480-626-9000
Matrix Integration	417 Main Street	Jasper	IN	47546	Chad Williams	cwilliams@matrixintegration.com	812-639-4653
Alexander Open Systems	12980 Foster St., Suite 300	Overland Park	KS	66213	todd Fritz	todd.fritz@aos5.com	785.845-7763
Sehi Computer	1275 Puerta Del Sol	San Clemente	CA	92673	Carol Taylor	carolt@sehi.com	949-498-0920

