



CENTRAL UNIFIED SCHOOL DISTRICT

Partnership Proposal

2/25/2019



IN PARTNERSHIP WITH

CENTRAL UNIFIED SCHOOL DISTRICT

Discovery Education presents this proposal to partner with [CENTRAL UNIFIED SCHOOL DISTRICT](#) to enrich teaching and learning practices in every classroom. We share your commitment in promoting a culture of innovation, collaboration, and academic excellence. We look forward to working with you to build an effective partnership that increases academic achievement and supports the success of every learner.

Partnership Goals

Though implementation of this partnership plan, Discovery Education will support the district's articulated goals of:

- **Accelerating** student engagement & achievement
- **Driving** the digital transition
- **Integrating** digital content into K-12 curriculum with professional development support

About Discovery Education

Discovery Education is the global leader in standards-based digital content for K-12, transforming teaching and learning with award-winning digital textbooks, multimedia content, professional development, and the largest professional learning community of its kind.

Digital Solutions

Discovery Education Streaming Plus is a robust, comprehensive multimedia service that builds students' mastery in interpreting, understanding, and evaluating information. Curated by subject matter experts into content collections by grade and topic, resources include interactive activities, reading passages, audio clips, skill builders, and writing prompts that engage students and extend critical thinking. A one-stop-shop for teachers, Streaming Plus also includes instructional resources such as lesson starters, training videos, and classroom strategies to help them invigorate every lesson. With more than 50% of U.S. schools using our services, we have deep-rooted partnerships and a record of success impacting teaching and learning.

Math Techbook is a highly engaging digital textbook that connects students to mathematics through real-world problems worth solving. Using a balanced approach to instruction, Math Techbook combines conceptual understanding, procedural fluency, and application to help all students develop long-lasting mastery of mathematics. Additionally, Math Techbook has been independently verified to meet the highest levels of mathematical rigor by EdReports and SpotOn, outpacing competitors.

PARTNERSHIP INVESTMENT

Proposed Start Date: TBD

Number of Years: 2

Total Amount: \$77,568

Product & Service Description	Investment Per Unit	Quantity	Investment
Math Techbook Onsite Professional Development	\$3,000	2	\$6,000
HS Math Integrated Techbook Digital License	\$21	3,408	\$71,568

Proposed Start Date: TBD

Number of Years: 7

Total Amount: \$271,488

Product & Service Description	Investment Per Unit	Quantity	Investment
Math Techbook Onsite Professional Development	\$3,000	7	\$21,000
HS Math Integrated Techbook Digital License	\$73.5	3,408	\$250,488

TERMS

1. Upon award of this proposal, Discovery Education will provide a Subscriber Agreement to CENTRAL UNIFIED SCHOOL DISTRICT that must be signed before Discovery Education services will be provided.
2. This offer is valid for 60 days from 2/25/2019. The terms and conditions set forth herein shall not be binding on either party until such time as the parties enter into and execute a Subscriber Agreement.
3. Any rates, fees, or prices offered or proposed in connection with a multiple-year agreement are subject to the execution of a multiple-year agreement between CENTRAL UNIFIED SCHOOL DISTRICT and Discovery Education, such agreement not to include any right or option to terminate due to lack of funding or budget.
4. Maximum of 25 participants per Professional Development Session. Maximum of 4 participants per Instructional Support Session.
5. This proposal is for discussion purposes only. The terms contained herein are non-binding and nothing herein is intended to constitute an agreement between the parties. The terms herein are confidential and may not be disclosed without written consent of Discovery Education.

Your Discovery Education Team

THANK YOU

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